

## MODULAR BUILDINGS

10TH MAY 2021 - 9TH MAY 2025

MB2 FRAMEWORK GUIDE



# ABOUT THIS FRAMEWORK

This SWPA framework has been developed to provide an efficient, value for money procurement route for local authorities, social landlords and other public sector bodies. The framework covers the design, supply and installation of permanent modular buildings, refurbished modular buildings, and the hire of temporary modular buildings.

The tender was carried out in strict accordance with the EU Procurement Directive and UK public sector procurement rules.

Places on the framework were awarded to 15 different suppliers in four workstreams.

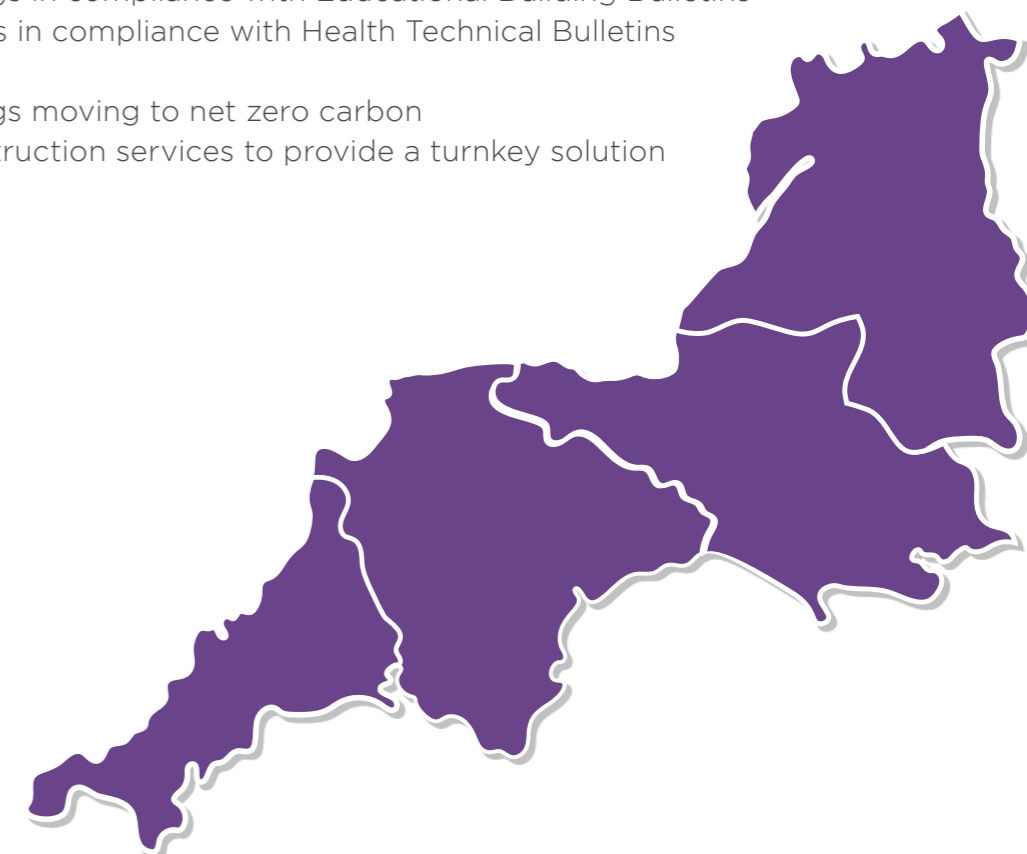
The term of the framework is from **10th May 2021 to 9th May 2025**.

However, individual call-off projects can be completed beyond the four-year duration of the framework as long as a contract is in place prior to the framework expiry date.

## Product Benefits

Modular buildings offer the following benefits to clients (Workstream 1 and 2 Permanent and Healthcare Buildings):

- > Compliance with the latest British and European Standards
- > Compliance with the latest regulations – volumetric have been designed to meet the latest editions of the technical standards for England Building Regulations
- > Educational buildings in compliance with Educational Building Bulletins
- > Healthcare buildings in compliance with Health Technical Bulletins for England
- > Low energy buildings moving to net zero carbon
- > Available with construction services to provide a turnkey solution



SWPA provides OJEU compliant frameworks, which can be used by local authorities, social landlords and other public sector organisations to procure works, products and services for the construction, refurbishment and maintenance of social housing, schools and public buildings.

The South West Procurement Alliance brand, which is part of the LHC Group, was launched in October 2019.

Our aims are to work closely with South West clients and appointed companies and to focus on regional priorities. We are a locally based, growing team with offices in Exeter.

LHC was established in 1966 and is acknowledged as one of the most experienced and respected providers of procurement frameworks in the construction sector.

The relationship between the LHC Group and the local SWPA team gives SWPA the unique position of having local knowledge and relationships, while also benefiting from additional resources and expertise from a national framework provider.

## South West Procurement Alliance (SWPA)

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📌 South West Procurement Alliance (SWPA)

# WORKSTREAM OPTIONS

## Workstream 1 - Permanent Modular Buildings

Covers the supply and installation of all types of permanent modular buildings except healthcare related buildings across three project value bands.

These shall include (but not be limited to):

- > Educational buildings
- > Non-educational buildings
- > Buildings for use by emergency services
- > Office buildings
- > Community related buildings (including sport facilities, theatres, and other types of community related buildings)

### Project Value

£0 - £750k  
£500k - £3 million  
over £3 million plus

## Workstream 3 - Hire of Temporary Buildings

Covers the hire of temporary modular buildings; primary focused on educational, offices and temporary healthcare facilities, however successfully appointed companies will be able to offer other types of temporary buildings.

### Any Project Value

## Workstream 2 - Healthcare Buildings

Covers the supply and installation of permanent modular buildings specifically related to the needs and requirement of healthcare providers across two project value bands.

This shall include (but not be limited to):

- > Primary healthcare facilities
- > Hospital wards and accommodation
- > Specialist operating theatres

### Project Value

£0 - £3 million  
over £3 million plus



## Workstream 4 - Refurbished Units

Covers the supply and installation of refurbished modular buildings either manufactured by the supplier themselves or from 3rd party manufacturers. This may include the removal and refurbishment of buildings already owned by the client.

### Any Project Value

## Workstream - Super Lots

Under each workstream a Super Lot is operated where a client may carry out a mini competition to all other companies within the workstream if they do not receive sufficient expressions of interest from those companies within their region (subject to restrictions).



# EVALUATION CRITERIA

A single stage open tender process was used. The following qualification criteria were used to assess the suitability of applicants.

## Financial due diligence

Applicants were first assessed on their annual turnover for the past three years by comparison to the minimum turnover requirements for the lots they have applied for. Applicants that met the turnover requirement were then assessed on profitability and liquidity.

## Accreditations and certifications

Applicants were requested to provide evidence they have in place the relevant health and safety, environmental, equality and quality systems listed below to be considered eligible for the Framework.

## Environmental Management

UKAS (or equivalent) accredited independent third-party certificate of compliance with BS EN ISO 14001 (or equivalent) or a valid EMAS (or equivalent) certificate.

## Quality Management

UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with BS EN ISO 9001 (or equivalent).

## Health and Safety

The applicant must hold a UKAS (or equivalent), accredited independent third-party certificate of compliance in accordance with BS OHSAS 18001 (or equivalent) or have, within the last 12 months, successfully met the assessment requirements of a construction-related scheme in registered membership of the Safety Schemes in Procurement (SSIP) forum.

## Compliance with Equality Act 2010

Applicants will be required to evidence through a number of confirmatory statements they are compliant with the Equality Act 2010 and have measures in place to promote equality and diversity within their organisation.

## LHC Lifetime Values

In addition to providing our clients with competitively tendered Framework Agreements for building works, goods, and services SWPA is committed to delivering tangible social value and community benefits that meet local and regional needs. SWPA work with our clients and appointed companies to ensure that wherever possible projects delivered using our Frameworks leave a social legacy.

SWPA has aligned its activities to create the LHC Lifetime Values, which uses the four key value categories as identified in the value toolkit by the Construction Innovation Hub (CIH). CIH has been established by Government to progress innovation in the construction sector.

During the life of the Framework SWPA will work with clients and appointed companies to promote, identify, implement, and monitor the impact of these value categories, which could be supported by social value and community benefit initiatives alongside the delivery of the works or service contracts in meeting local/regional needs.

# EVALUATION CRITERIA

## Minimum Insurance Cover

Appointed companies are required to have the minimum levels of insurance and average turnover within the past three years to be considered eligible:

Workstream 1 - Permanent Modular Buildings			
	Project Value		
	£0 to £750k	£500k to £3m	Over £3m plus
Minimum average turnover (over past 3 years)	£500,000	£2,000,000	£5,000,000
Employer's Liability Insurance	£5,000,000	£5,000,000	£5,000,000
Public Liability Insurance	£5,000,000	£5,000,000	£5,000,000
Professional Indemnity Insurance	£1,000,000	£1,000,000	£2,000,000
Product Liability Insurance	£1,000,000	£2,000,000	£5,000,000

Workstream 2 - Healthcare Buildings		
	Project Value	
	£0 to £3m	Over £3m plus
Minimum average turnover (over past 3 years)	£500,000	£2,000,000
Employer's Liability Insurance	£5,000,000	£5,000,000
Public Liability Insurance	£5,000,000	£5,000,000
Professional Indemnity Insurance	£1,000,000	£1,000,000
Product Liability Insurance	£1,000,000	£2,000,000

Workstream 3 - Hire of Temporary Buildings	
Minimum turnover	£500,000
Employer's Liability Insurance	£5,000,000
Public Liability Insurance	£5,000,000
Product Liability Insurance	£1,000,000

Workstream 4 - Refurbished Units	
Minimum turnover	£500,000
Employer's Liability Insurance	£5,000,000
Public Liability Insurance	£5,000,000
Product Liability Insurance	£1,000,000

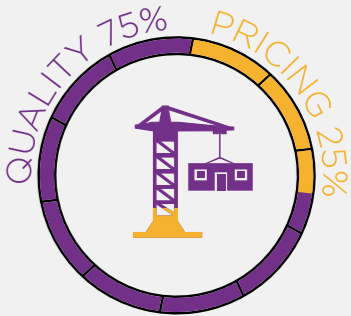


# EVALUATION CRITERIA

## Quality 75%

The quality element having a total weighting of 75% was assessed both on the basis of the applicants written responses to a range of technical questions, and a site/factory visit assessment.

The technical questions account for 60% of the quality score, with the remaining 15% being allocated to a scored factory/depot visit by a member of the SWPA team.



### Technical Questions (60%)

The quality questions consist of three parts:

<b>1) General Quality Questions:</b>		<b>2) Regional Capability Questions:</b>	
Case Study	15%	Regional capability and social value	15%
Contract Management	10%		
Scenarios	5%		
<b>3) Workstream Specific Technical Questions:</b>			
Workstream specific technical questions:			
Workstream 1 - Permanent Modular Buildings 15%		Workstream 2 - Healthcare Buildings 15%	
> Project value band £0 - £750k		> Project value band £0 - £3 million	
> Project value band £500k - £3 million		> Project value band £3 million plus	
> Project value band £3 million plus			
Workstream 3 - Hire of Temporary Buildings 15%		Workstream 4 - Refurbished Buildings 15%	

### Site/Factory Visit (15%)

This visit assessed the quality of product and the manufacturing process

## Price 25%

The breakdown of the pricing evaluation for each workstream is as follows:

Workstream 1 and 2		Workstream 3 and 4	
Building	7.5%	Building	10%
Construction Items	5%	Construction Items	5%
Scenario	7.5%	Scenario	10%
Life Cycle Costs	5%		

# APPOINTED COMPANIES

## SOUTH WEST ENGLAND

Workstream 1 - Permanent Modular Buildings		
Project Value £0 - £750k	Project Value £500k - £3million	Project Value - over £3million plus
Algeco	Algeco	Algeco
Modulek	Modulek	Portakabin
Portakabin	Portakabin	Premier Modular
Premier Modular	Rollalong	Rollalong
Rollalong	Wernick Buildings	Sibcas
Wernick Buildings	--	Wernick Buildings

Workstream 2 - Permanent Healthcare Buildings	
Project Value £0 - £3million	Project Value - over £3million plus
Algeco	Algeco
AVDanzer	Module 360 *
Module 360 *	Merit Holdings
MTX Contracts	MTX Contracts
Portakabin	Portakabin
Premier Modular	Premier Modular
Vanguard Healthcare Solutions	Vanguard Healthcare Solutions

Workstream 3 - Hire of Temporary Buildings	Workstream 4 - Refurbished Buildings
Any Project Value	Any Project Value
Algeco	CMS Accommodating People
Portakabin	Portakabin
Premier Modular	Sibcas
Sibcas	Wernick Buildings
Wernick Buildings	--

\*Joint venture between Kajima Partnerships and Construction +



Accommodating  
People



# CALL-OFF ADWARD OPTIONS

The Framework allows clients the option of:

**Direct award** without further competition, where all terms and conditions of the call-off project are within the terms and conditions of the framework

OR

**Mini-competition**, where terms and conditions of the call-off may vary or be modified from the framework or at the choice of the Client.

When calling off projects, clients can use any one of a range of standard forms of building contract including JCT/SBCC, NEC/NEC4, ACE, PPC, TPC, FAC1, or their own in-house agreement.

## Eligibility

SWPA is a not-for-profit organisation, governed by public law and a central purchasing body providing procurement services. Publicly funded organisations throughout the South West use SWPA frameworks to procure works, goods and services to construct, refurbish and maintain social housing, schools and public buildings. These include:

- > Local Authorities and any subsidiaries and joint-venture vehicles of those Local Authorities.
- > Registered Social Landlords (RSL), Tenant Management Organisations (TMOs) & Arm's Length Management Organisations (ALMOs)
- > Health Authorities, Boards and Trusts
- > Publicly Funded Schools
- > Universities and Further Education Establishments
- > Colleges
- > Police Forces
- > Fire and Rescue services
- > Registered Charities

Details of those contracting authorities identified are listed at [www.swpa.org.uk/who-we-work-with/](http://www.swpa.org.uk/who-we-work-with/)

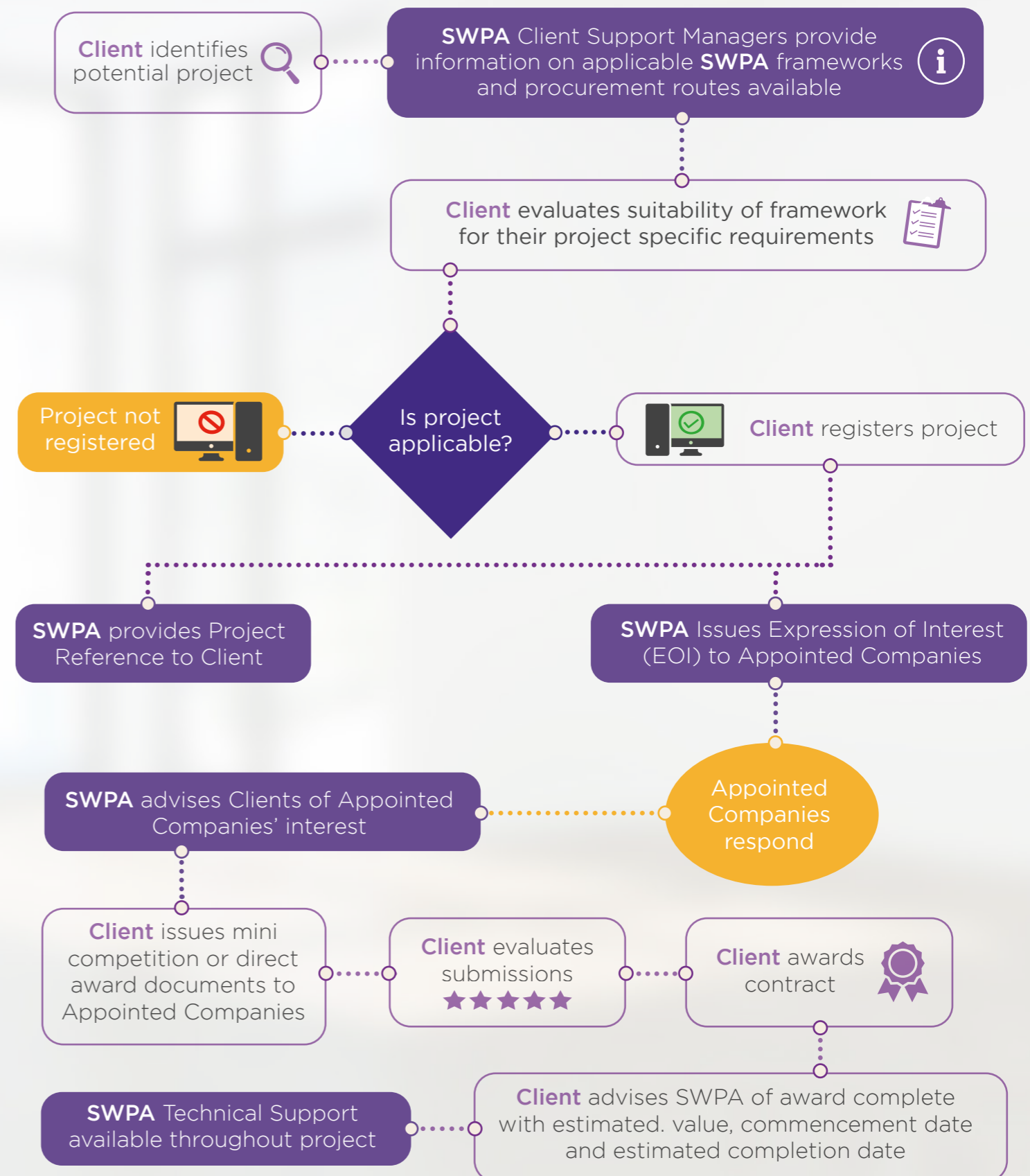
## Cost of Accessing the Framework

Although the framework is free to access for our public sector clients, companies appointed to SWPA frameworks are required to pay a small percentage ('the levy') of the total value of every invoice submitted to clients and to submit quotations to clients that are inclusive of the levy. As a not-for-profit organisation, SWPA returns surplus levy income to our clients to support social value initiatives in the local communities they serve.

## General Terms and Conditions

LHC uses the FAC-1 standard form of contract to manage our frameworks. The LHC pro forma, which should be read in conjunction with the FAC-1 in published form, details the terms and conditions that govern the operation of the framework, including the procedures to call off projects under the framework. A free copy of the LHC proforma is available upon request. The FAC-1 in standard published form can be purchased at a negotiated rate from ACA, by emailing [office@acarchitects.co.uk](mailto:office@acarchitects.co.uk) and quoting discount code reference: LHCFAC2516102017.

# THE PROCESS OF USING OUR FRAMEWORK





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