FRAMEWORK GUIDE



For Pitched Roofing (PR3)



WHY WORK WITH LHC?

These are the key reasons to work with LHC whether you're a public sector organisation looking for procurement solutions or a supplier with products or services to provide.

Knowledge and experience of procurement

Our organisation began half a century ago and over five decades we've developed and shaped our service to meet the evolving needs of our clients.

Recognised technical expertise

Our technical expertise is built on continuous research by our team of technical specialists who consult with clients on the outcomes they need and suppliers on the range of available solutions.

Commitment to better buildings and homes

Our ultimate goal is helping our clients deliver better environments for the communities they serve, a goal we support through our frameworks, that address every aspect of quality, and our selection of the most appropriate suppliers.

Fast and efficient procurement

Once LHC Appointed Companies are established for a framework, the process of calling off projects and commissioning work is very efficient. Terms and rates have been agreed and even when a mini competition is required, the majority of contractual arrangements have already been finalised. Project work can start quickly.

Financial gains

Working with LHC frameworks gives suppliers access to construction, refurbishment and maintenance projects of over £250,000,000 each financial year. Members who spend more than £250,000 on two or more frameworks in a year will benefit from a share in the LHC operating surplus.

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About this framework

The LHC Framework for pitched roofing is available to all local authorities, housing associations and other public sector bodies in England and Wales.

This framework provides the supply and installation of pitched roof coverings by specialist roofing contractors, including roof repairs, structural repairs and other pitched roofing works with a supported design service.

This OJEU compliant framework offers:

- -- The removal of existing roof covering including survey and design services.
- -- Supply and installation of various pitched roof covering systems and associated components.
- -- General scaffolding design and erection as per the building type
- -- Optional works include flat to pitch conversions and associated building works.

This framework has been established in strict compliance with UK Public Sector procurement rules for use by public sector bodies in the UK as detailed in the LHC buyer profile (www.lhc.gov.uk/buyerprofile) and as specified in the Contract Notice:

- -- 2016/S 027-043089 London
- -- 2016/S 028-044644 England
- -- 2016/S 028-044647 Wales

About this tender

Interested suppliers were invited to complete a pre-qualification questionnaire, prepared and formatted in accordance with PAS 91:2013 'Construction pre-qualification questionnaires', before inviting selected companies to complete an ITT and Offer Document.

Stage 1: Selection criteria

- -- Financial standing
- -- Compliance with EU/UK legislation
- -- Applicant's organisation
- -- Quality management
- -- Sustainability and social inclusion
- -- Equal opportunities and diversity
- -- Health and safety
- -- Financial status and insurances
- Responses to questions using case studies to demonstrate capability, skills, experience and resources to deliver and maintain the high level of quality required by SPA for the delivery of works and installations

Stage 2: Invitation to tender

The companies that scored sufficient marks in the PQQ were invited to complete an offer document (invitation to tender).

The offer document provided detailed service and product specifications and sought a response from companies on their conformity to these requirements.



From pre-qualification to call-off contract

The diagram below shows the process an appointed company completes in order to service the needs of LHC clients/members. It also highlights the support LHC provides.

Pre-qualification questionnaire

Suppliers complete a pre-qualification questionnaire accessing:

- -- Company standing
- -- Financial standing, employment practices, environmental awareness, capacity and geographical range
- -- Installation capability
- -- Technical capability
- -- Quality systems management capability
- -- Experience of supply to the public sector

Offer documents and evaluation

Selected suppliers submit offer documents covering:

- -- Specification for products and services
- -- Testing and certification
- -- Service capability
- -- Pricing

Scores are then awarded to each supplier in respect of each evaluation criteria.

A detailed evaluation report is prepared which shows for each tenderer a:

- -- Weighted score under each heading
- -- Value for money index
- -- Company or companies recommended for appointment

Appointing companies

Three or four companies are typically appointed to provide LHC clients with sufficient choice:

- -- All suppliers are notified of the results and the unsuccessful tenderers can choose to have a debriefing to help improve future offers
- -- Contract Award Notices are published in the Official Journal of the European Union (QJEU) and on the LHC website

Awarding contracts "call-offs"

When buyers are ready to choose a supplier for an individual project they should start the process by talking to LHC. LHC will coordinate either a direct award, if there is a single supplier on a framework, or a mini-competition if there are several.

- -- A mini-competition involves all capable LHC Appointed Companies
- A direct award is made to a single company, with justifiable reasoning, without reopening competition

Works commence/complete

LHC provides support and technical assistance throughout the life of a project, as required:

- -- To ensure high quality standards are maintained
- -- Service levels are fulfilled
- -- Delivery periods are met

We actively pursue feedback on our projects in order to establish an excellent user journey. We will be happy to meet you during and after project completion to discuss how LHC, as well as our appointed companies, could improve the level of performance.

LHC Appointed Companies are selected based on price, essential requirements, a range of qualitative assessments and a structured interview

Award weighting criteria

The evaluation process comprised of four elements: pricing, service quality, service capability and quality of submission. Award weighting criteria are established on each individual framework and can be flexed to a clients/members individual needs. Full evaluation report is available upon request.



50%

- -- Service capability (case-study information) -
- -- Service quality (management systems) -
- -- Local experience (detailed information) -
- -- Memberships (third party accreditation) - 7%
- -- Social responsibility (local experience, supply, man-power etc.) - 3%

The service capability and service quality element consisted of:

- -- Survey, assessments, design and proposals (all call-off contracts)
- -- Project inception, survey, design, administration, removal, installation and completion services (procedures and processes that companies intend to employ)
- -- Pitched roof installation (full scope)

which were automatically formatted from the

completed Schedule of

Rates (three from essential works and three from optional works). The

scenarios aided companies

in agreeing the approved maximum prices (AMPs)

for our clients/members

- -- Flat to pitch design, supply and installation included list of approved system manufacturers (including AMPs)
- -- Photovoltaics including integrated and bolt on system design and installation (including AMPs)
- -- Full scaffold breakdown schedules including towers, putlogs, hoists and climbers (including AMPs)

The framework in action

As well as providing compliance, quality and best value to clients/members, the LHC framework for pitched roofing supports a streamlined process from the award of a contract (call-off) to completion of a project.

Confirmed competitive market prices

Prices in place at call-off stage maintaining best value as established in the PQQ stage.

Quick and efficient procurement

Speedy access to LHC Appointed Companies and the options of a mini-competition or direct award to enable the final selection of a supplier or supplier(s) for a project.

Instant access to project data

Continuous access to information throughout the procurement process through the suppliers' on-line portal.

High quality standards

Standards of quality maintained throughout project through monitoring in accordance with ISO 9001 Quality Management System.

Service levels guarantee

Guaranteed service levels from inquiry to supply providing peace of mind that services and works will be conducted effectively.

Quick project starts

Enabled by pre-tendered procurement that reduces the cost and time input by public sector organisations and speeds up their access to companies.

Advice on design and regulatory compliance

Guidance on interpretation and conformity to statutory regulations and planning requirements.

Delivery periods guarantee

Guaranteed delivery periods that ensure services and works are delivered to meet work schedules.

Framework details

Our pitched roofing framework is designed to allow local and nationwide servicing specialist roofing contractors to install a high level specification roofing system, while offering our clients/members competitive prices. The scope and structure of the framework includes:

Essential Works:

- -- **Service** the removal of existing roof coverings, survey and design. Chosen manufacturer system products and design supported guarantees.
- -- **Supply and installation** pitched roof covering systems and associated components, supplied and supported by the chosen manufacturer and installation works by the chosen installer.
- -- Roof covering systems concrete, clay roof tiles, slates and underlay, (including battens), fall within the scope of BS requirements. Profiled sheet roof covering falls under BBA.
- -- **Scaffolding** general scaffolding design and erection as per the building type.

Optional Works:

- -- Flat to pitch conversions and associated specialised building works (including calculations, design and guarantees). Although this was an optional choice for companies to include within the tender returns, a full list of prices (Approved Maximum Prices AMPs) are available with a list of specialist flat to pitch companies.
- -- Associated roofing works general building items include:
- -- Rainwater goods
- -- Soffits and fascia boards
- -- Timber repairs
- -- PVC-U cover trims and boarding
- -- Loft insulation
- -- Renewable Energy Technologies (i.e.solar photovoltaic panels)
- -- Liquid parapet guttering systems

The following suite range is included with product manufacture guarantees:

Concrete tiles - interlocking or double lapped A minimum of 30 years durability in accordance with BS EN 490.

Clay tiles - interlocking or double-lapped A minimum of 30 years durability in accordance with BS EN 1304.

Resin-slates - interlocking

A minimum of 30 years durability in accordance with third party certification from BBA or equivalent UKAS / EA - accredited certification body.

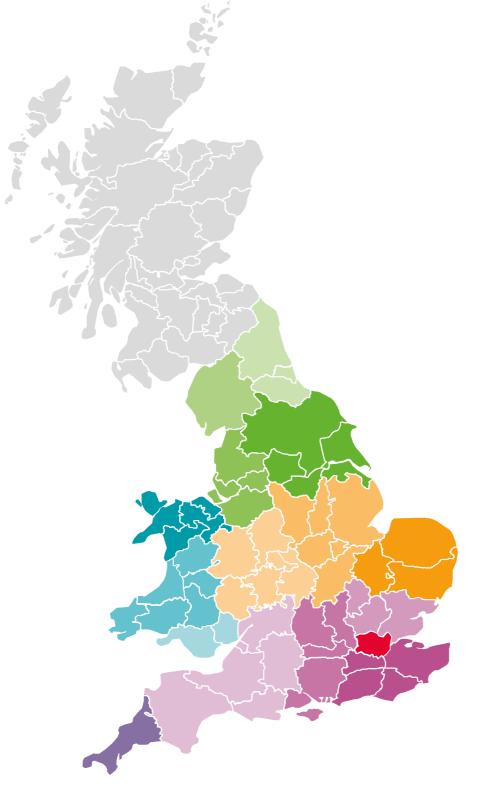
Natural Slates

A minimum of 30 years durability in accordance with BS EN 12326-1. Associated roof components include dry fix systems including product manufacturer design guarantees in line with BS 5534.

LHC appointed suppliers

Regional lots





Value Band 1 £3,000 -£250,000 Value Band 2 Above £250,000

Greater London

· ·	

Amber Construction Services Ltd		V
Services Ltd		
Adlards	~	
Breyer Group PLC		~
CWG Roofing Ltd	~	
Keepmoat Rengeneration Ltd		~
Lakehouse Contracts		~
M & J Group Ltd		~
Maguire Brothers	~	
R Benson Property		
Maintenance Ltd		

Home **Counties South**

Value 1 Value 2

	• • • • • • • • • • • • • • • • • • • •	
Amber Construction Services Ltd		~
Avonside Roofing Ltd		~
Breyer Group PLC		~
Keepmoat Rengeneration Ltd		~
M & J Group Ltd		~
Maguire Brothers	~	

Home **Counties West**

Value 1 Value 2

Services Ltd		<i>V</i>
Avonside Roofing Ltd		~
Breyer Group PLC		~
Keepmoat Rengeneration Ltd		~
M & J Group Ltd		~
Maguire Brothers	~	
R Benson Property	V	

Amber Construction

Maintenance Ltd

Synergy Roofing

Home **Counties North**

	Value 1	Value 2
Amber Construction Services Ltd		~
Adlards	~	
Aspect (East Anglia) Ltd	~	
Avonside Roofing Ltd		~
Breyer Group PLC		~
CWG Roofing Ltd	~	
Doors Plus Ltd	~	
Keepmoat Rengeneration Ltd		~
M & J Group Ltd		~
R Benson Property Maintenance Ltd	V	

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LHC appointed suppliers

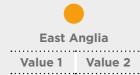




Corn	wall
Value 1	
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	•••••	• · · · · · · · · · · · · · · · · · · ·
Acclaim Contracts Ltd		~
Avonside Roofing Ltd		V
M & J Group Ltd		~
Mi-Space Ltd		~
Superior Roofing & Building Services Ltd		~

•••••	
Acclaim Contracts Ltd	~
Avonside Roofing Ltd	~
M & J Group Ltd	~
Mi-Space Ltd	~
Superior Roofing & Building Services Ltd	~





East Mi	dlands
• • • • • • • • • • • • • • • • • • • •	
Value 1	Value 2

Amber Construction Services Ltd		✓
Adlards	✓	
Aspect (East Anglia) Ltd	✓	
Avonside Roofing Ltd		✓
CWG Roofing Ltd	✓	
Doors Plus Ltd	✓	
Keepmoat Rengeneration Ltd		✓
M & J Group Ltd		✓
Superior Roofing & Building Services Ltd		✓
Synergy Roofing	✓	

Acclaim Contracts Ltd		~
Aspect (East Anglia) Ltd	✓	
Avonside Roofing Ltd		~
Jennings Roofing Limited		~
Keepmoat Rengeneration Ltd		~
M & J Group Ltd		~
Rydale Roofing Ltd	✓	
SBS Group	~	
Sustainable Building Services Ltd	~	
Synergy Roofing	✓	

Value Band 1 £3,000 -£250,000

Value Band 2 Above £250,000





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West Midlands

Value	1	Value	2

Acclaim Contracts Ltd		V
Avonside Roofing Ltd		V
Greenough & Sons Roofing Ltd	V	
Keepmoat Rengeneration Ltd		✓
M & J Group Ltd		V
Rydale Roofing Ltd	V	
Sustainable Building Services Ltd	V	
Wates Construction Ltd		~

Yorkshi	re &
The Hun	nber

Value 1 Value 2

A.Connolly Ltd		~
Allied Roofing & Construction Ltd	~	
Innercity Roofing Yorkshire Ltd	~	
Hodgson Sayers Ltd		~
Keepmoat Rengeneration Ltd		~
Lacy Roofing Ltd	~	
M & J Group Ltd		~
SBS Group	~	
The Casey Group Ltd	~	

Westhoughton Roofing & Pointing Services Ltd



North	
Value 1	Value 2

A.Connolly Ltd		~
Allied Roofing & Construction Ltd	~	
DLP Services Northern Ltd	~	
Jackson, Jackson & Sons Ltd		~
Keepmoat Rengeneration Ltd		~
Lacy Roofing Ltd	~	
M & J Group Ltd		~
The Casey Group Ltd	~	
W Swindells & Son Ltd	~	
Westhoughton Roofing &		

Pointing Services Ltd



Cumbria

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Value 1	Value 2
•••••	• • • • • • • • • • • • • • • • • • • •

	Value 1	Value 2
A.Connolly Ltd		~
DLP Services Northern Ltd	✓	
Hodgson Sayers Ltd		~
Innercity Roofing Yorkshire Ltd	✓	
Keepmoat Rengeneration Ltd		~
Lacy Roofing Ltd	~	
M & J Group Ltd		~
Sustainable Building Services Ltd	~	
Westhoughton Roofing & Pointing Services Ltd		~

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LHC appointed suppliers

Hodgson Sayers Ltd

Innercity Roofing

John Flowers Ltd

M & J Group Ltd

Wensley Roofing Ltd

SBS Group

Keepmoat Rengeneration Ltd

Yorkshire Ltd

Value Band 1 £3,000 -£250,000 Value Band 2 Above £250,000

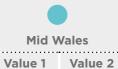




Value 1 Value 2

~	A.Connoll
	Avonside
~	DLP Servi
~	G M Jones

	•••••	• · · · · · · · · · · · · · · · · · · ·
A.Connolly Ltd		~
Avonside Roofing Ltd		~
DLP Services Northern Ltd	~	
G M Jones Ltd	~	
Greenough & Sons Roofing Ltd	~	
Keepmoat Rengeneration Ltd		~
Lacy Roofing Ltd	~	
M & J Group Ltd		~
The Casey Group Ltd	~	
Westhoughton Roofing & Pointing Services Ltd		~

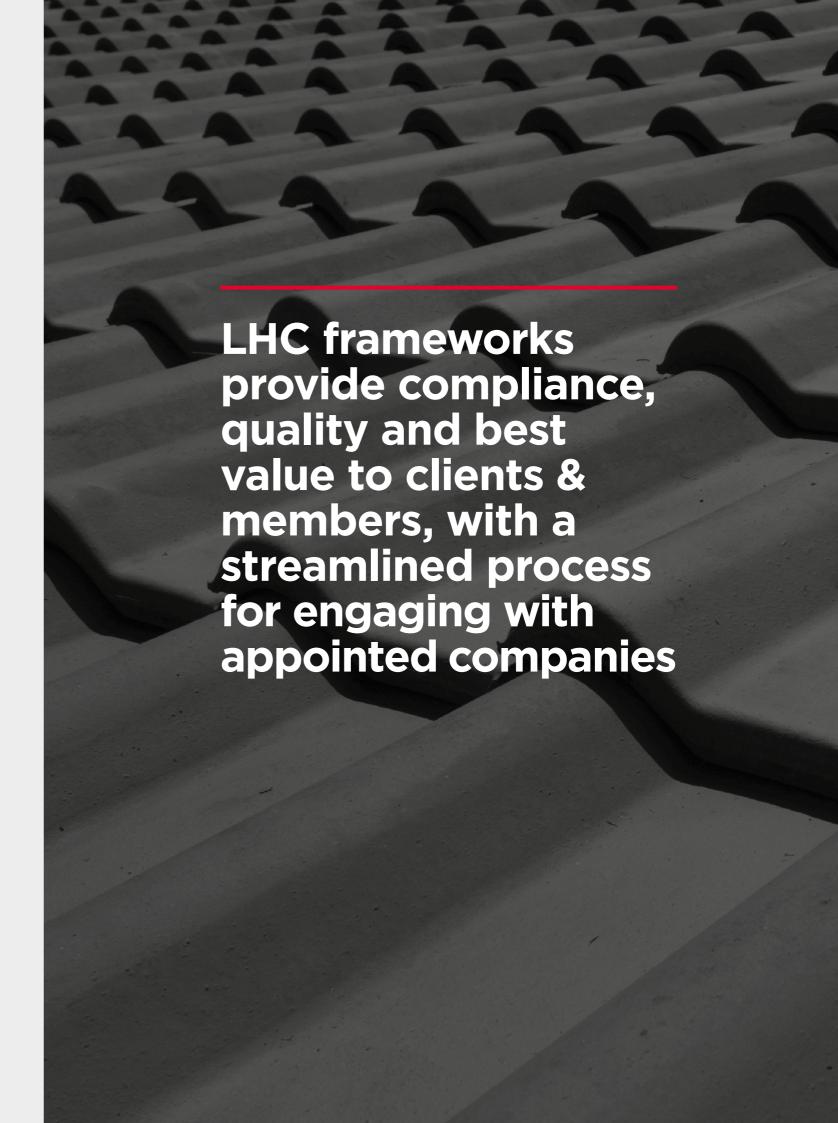




South Wales

	• • • • • • • • • • • • • • • • • • • •
A.Connolly Ltd	~
Acclaim Contracts Ltd	~
Avonside Roofing Ltd	~
M & J Group Ltd	~
Westhoughton Roofing & Pointing Services Ltd	~

	Value 1	Value 2
Acclaim Contracts Ltd		~
Avonside Roofing Ltd		~
Keepmoat Rengeneration Ltd		~
M & J Group Ltd		~
Wates Construction Ltd		~





Framework for Pitched Roofing:

Works separated into: Value 1: £3,000 - £250,000 Value 2: Above £250,000

This framework is valid until 30th June 2020

T 01895 274850

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