





Mary Bennell,
Director

Throughout the year we have worked hard to improve our procurement solutions and create innovative products that suit the needs of our public sector clients and their communities.

I have this opportunity to really highlight two great achievements, our **Easy as 1, 2, 3 demand aggregation project** to deliver MMC houses. This procurement involved us working with Magna Housing and Wiltshire Council to identify a pipeline of sites and homes for the next three years, these were collated into one procurement exercise which will result in less risk and lower cost!

Our second big achievement for the year is the launch of the **Low Carbon Housing Construction DPS**.

The creation of this product followed on from an Innovate UK project, Enabling Housing for Inclusive Growth, that led to the CMM Toolkit. This technology allows public sector bodies to input their requirements for MMC housing into the toolkit which then generates a shortlist of suppliers who are able to meet these needs.

Together with Bristol Housing Festival and Bristol City Council we realised a DPS is the perfect match for the toolkit, now those companies on the shortlist can enter a mini competition through the DPS to give the client maximum benefit.

Cornwall Council joined us at our **launch** to announce that they will be using the **DPS** for their housing needs.

At SWPA, we have used our time this year to start some projects that we hope will benefit all our clients and appointed companies. We have been investigating social value toolkits for use in call-offs and project KPIs, how to improve our products to bring them further in line with the **Gold Standard**, and the formation of our Steering Committee. This will help focus our future procurements to make our products useful to all potential users.

Looking forward to the new year we will also be expanding on a member only service for procurement health checks and call-offs, details on this will be available soon.

Overall SWPA have had a great year and we hope to see you all in person throughout 2022!

“ ”



19 Community Benefit Grants Awarded

The SWPA **Community Benefit Fund** programme has had its best year yet! Working with South West Community Matters we have delivered 19 grants in 2021/22 to 16 organisations who were nominated by our members!



10 Frameworks Used This Year

10 of our frameworks were used to register the 92 projects with 32 different public sector clients! Joint first as most popular are **Offsite Construction of New Homes** and **Construction Consultancy**!



10 New Members of SWPA

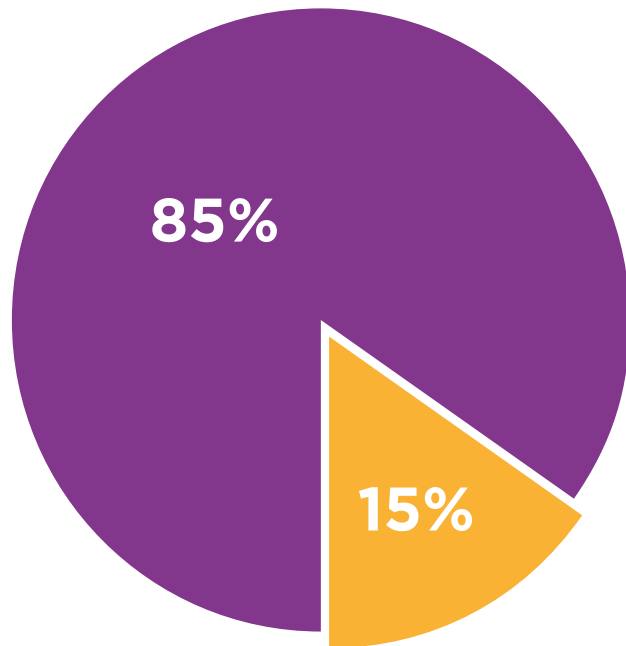
10 new public sector organisations joined as **members** of SWPA! This brings our total membership to 40 unique organisations!



92 Projects Registered

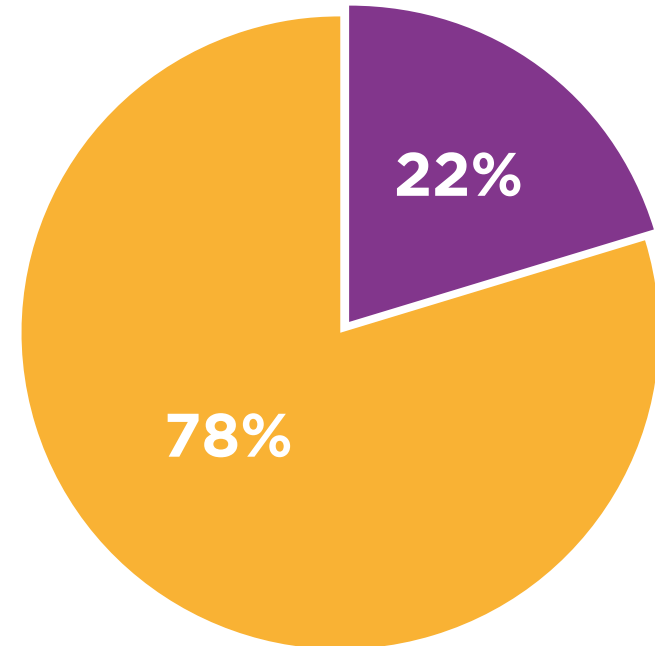
SWPA broke our record for the number of projects registered in a year! This brings our total number of active projects to **176!**

Public Sector Clients



SWPA are engaging with public sector clients that manage 85% of the housing stock in the South West.

Direct Award v Mini-Comp



SWPA frameworks offer the flexibility for direct award or mini-competitions, over two thirds of our projects have been procured through direct awards.

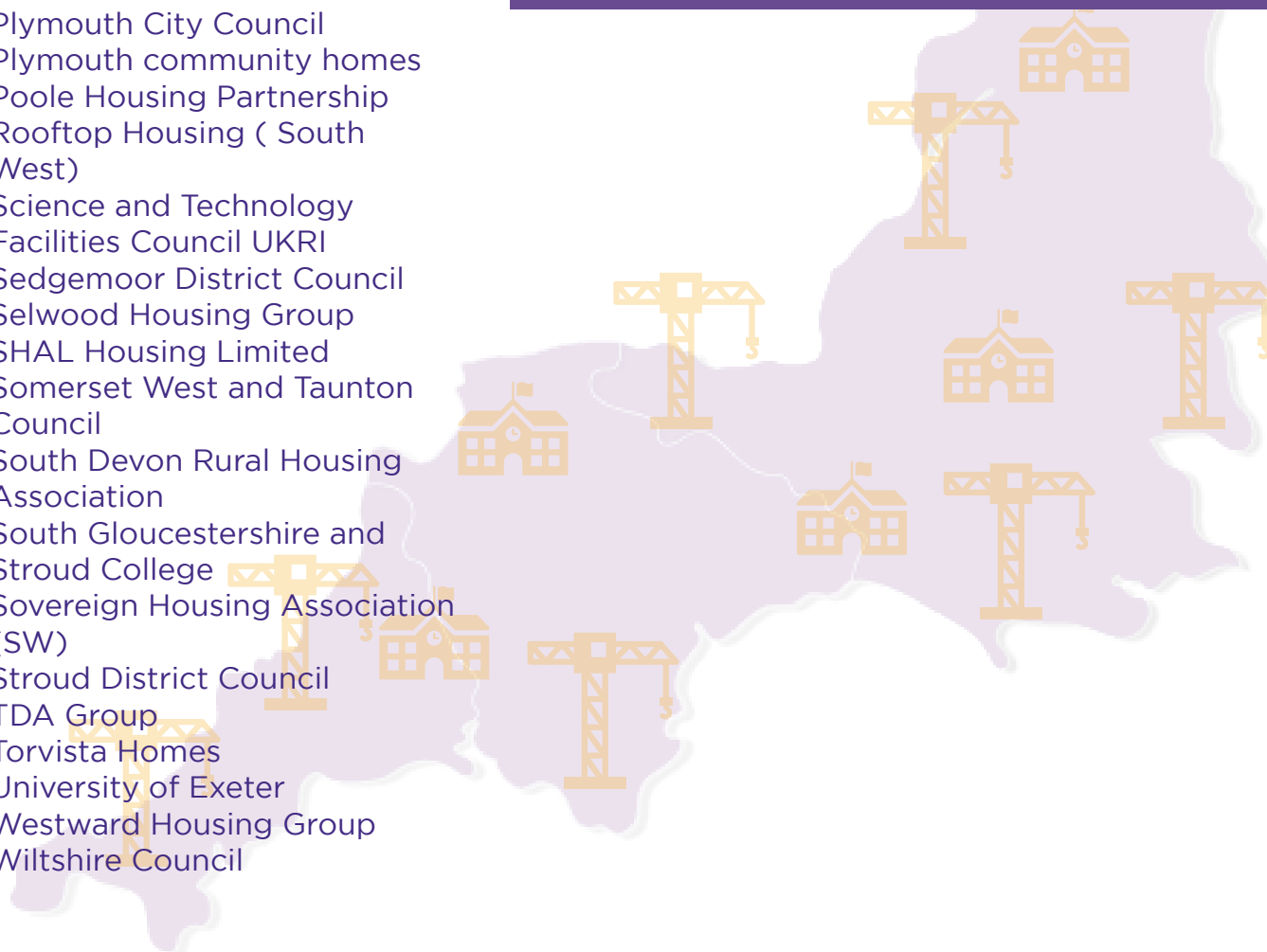
At SWPA we love to show case the expertise of our appointed companies, they have all earned their place on our products by being the best of the best! M-AR Offsite, Premier Modular, Ventro, Rollalong, MTX and Ian Williams have provided items for our blog page – [check them all out here.](#)

Projects

- Aequus Construction Ltd
- Ambitions Academy Trust
- Aster Group
- Bournemouth Churches Housing Association Limited
- Bournemouth, Christchurch & Poole Council (BCP)
- Brighter Places
- Bristol City Council
- Castle School Education Trust
- Cornerstone Housing
- Cornwall Council
- Cornwall NHS
- Cotswold District Council
- Curo Places Limited
- Devon & Somerset Fire & Rescue Service
- Devon and Cornwall Police
- Devon County Council
- Dorset Council
- Dorset HealthCare University NHS Foundation Trust
- East Devon District Council
- Exeter City Council
- Extend Learning Academies Network (ELAN)
- Gloucester City Homes Limited
- Gloucestershire Constabulary
- (GHC) Gloucestershire Health and Care NHS Foundation Trust
- Greensquare Accord
- LiveWest
- Magna Housing
- Mid Devon District Council
- (GMS) NHS Gloucestershire Managed Services
- North Devon Homes Limited
- Northern Devon Healthcare NHS Trust
- Plymouth City Council
- Plymouth community homes
- Poole Housing Partnership
- Rooftop Housing (South West)
- Science and Technology Facilities Council UKRI
- Sedgemoor District Council
- Selwood Housing Group
- SHAL Housing Limited
- Somerset West and Taunton Council
- South Devon Rural Housing Association
- South Gloucestershire and Stroud College
- Sovereign Housing Association (SW)
- Stroud District Council
- TDA Group
- Torvista Homes
- University of Exeter
- Westward Housing Group
- Wiltshire Council

Projects with 49 different clients!

We work with all public sector organisations in the South West to see if our procurement solutions are right for them! Currently our live projects are spread over 49 unique clients.



Events



