

# ROOFING SYSTEMS AND ASSOCIATED WORKS

**1ST JUNE 2021 - 31ST MAY 2025** 





SWPA provides OJEU compliant frameworks, which can be used by local authorities, social landlords and other public sector organisations to procure works, products and services for the construction, refurbishment and maintenance of social housing, schools and public buildings.

The South West Procurement Alliance brand, which is part of the LHC Group, was launched in October 2019.

Our aims are to work closely with South West clients and appointed companies and to focus on regional priorities. We are a locally based, growing team with offices in Exeter.

LHC was established in 1966 and is acknowledged as one of the most experienced and respected providers of procurement frameworks in the construction sector.

The relationship between the LHC Group and the local SWPA team gives SWPA the unique position of having local knowledge and relationships, while also benefiting from additional resources and expertise from a national framework provider.

#### South West Procurement Alliance (SWPA)

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**\** 01392 574 100 ☑ info@swpa.org.uk **y** @SWPAProcure

in South West Procurement Alliance (SWPA)

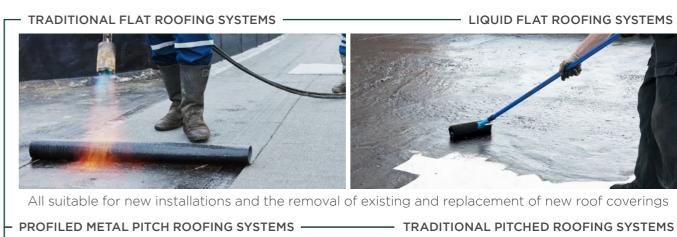
# ABOUT THIS FRAMEWORK

This SWPA framework has been developed to provide an efficient, value for money procurement route for local authorities, social landlords and other public sector bodies for the design, supply and installation of roofing systems and associated works in all types of public sector refurbishment and new build projects, including:

- > Multi occupancy residential buildings (low/medium/high rise)
- > Schools
- > Colleges
- > Universities

- > Public offices
- > NHS buildings
- > Police/Fire Authority buildings
- > Other public buildings

The framework scope includes the design, supply, installation and associated works of:







All suitable for new installations and the removal of existing and replacement of new roof coverings

MIXED ROOFING PROJECTS COMPRISING A COMBINATION OF THE ABOVE

The tender was carried out in strict accordance with the EU Procurement Directive and UK public sector procurement rules.

Places on the framework were awarded to six different suppliers in three workstreams and across four regional lots for flat roofing and seven different suppliers in one workstream and across four regional lots for pitched roofing.

The term of the framework is from 1st June 2021 to 31st May 2025. However, individual call off projects can be completed beyond the four-year duration of the framework as long as a contract is in place prior to the framework expiry date.

# WORKSTREAM OPTIONS

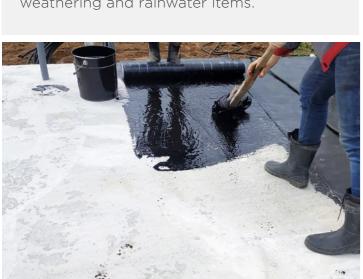
### Flat Roofing (System Supplier led)

This framework offers access to national System Suppliers and their approved installation contractors. System Suppliers provide an in-house supported survey, design and technical advice service. Guarantees
15 year product
guarantee across
all ranges.

### Workstream 1 -Traditional Flat Roofing

Includes the design, supply and installation of traditional flat roofing products to include (but not be limited to), asphalt, systems, torch on systems such as bituminous built up roofing systems, flame-free systems such as single ply, bituminous systems and GRP.

This may include associated products and works such as flashings, fascia, soffit, weathering and rainwater items.



### Workstream 2 -Liquid Flat Roofing

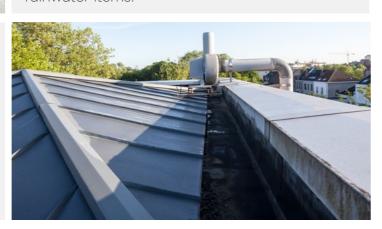
Includes design, supply and installation of liquid flat roofing systems to include, (but not be limited to), polymer modified bitumen emulsions and solutions, glass reinforced resilient unsaturated polyester resins, flexible unsaturated polyester resins, hot applied polymer modified bitumen and polyurethanes.

This may include associated products and works such as flashings, fascia, soffit, weathering and rainwater items.



Includes the design, supply and installation of metallic based roofing systems of a tile or sheet type profiled system.

This may include associated products and works such as flashings, fascia, soffit, weathering and rainwater items.



### Traditional Pitched Roofing (Contractor led)

This framework offers access to specialist pitched roofing installation contractors who provide a full design and installation service.

### Workstream 4 - Traditional Pitched Roofing

Includes the design, supply and installation of traditional pitched roof coverings to include (but not be limited to), plain concrete tiles, interlocking concrete tiles, interlocking resin or slate, plain clay tiles, interlocking clay tiles, natural blue, black and grey slate, fibre cement slate, all to include flashings, facia, soffit, weathering and rainwater items.



### **Mixed Roofing Super Lot**

The Mixed Roofing Super Lot is intended to be used by Clients for projects that have a mix of roofing elements, typically a mix of flat and pitched roofing requirements but could also be metal profile roofs and traditional pitched roofs.

A minimum 15 year product guarantee across all ranges and durability in accordance with BS EN 490 (concrete roof tiles), BS EN 1304 (clay roof tiles), BS EN 12326-1 (slate roof tiles) or equivalent third party certification from BBA.





# WS1 APPOINTED COMPANIES TRADITIONAL FLAT ROOFING

System Supplier	ers	Gloucestershire, Wiltshire and Bristol/Bath - K1	Dorset & Somerset - K2
	tall	Central Roofing	Central Roofing
	Ins	M&J Group	M&J Group
alumasc Approved Installers	/ed	MAC Roofing	MAC Roofing
	oro	Premier Roofing Systems	Premier Roofing Systems
	Арі	Rateavon	Rateavon
		Span Roofing Contractors	Span Roofing Contractors
	S	Central Roofing	Central Roofing
	a  e	J Randall Roofing Contractors	D.F.R. Roofing
BAUDER	Inst	Malone Roofing (Newbury)	Malone Roofing (Newbury)
making roofs secure.	ved	Nautilus Roofing & Exteriors	Pace Roofing (Solutions)
	Approved Installers	Pace Roofing (Solutions)	Single Ply Structures
	Ā	Progressive Systems	Warner Contracting
	rs	Central Roofing	Central Roofing
	alle	M&J Group	M&J Group
RMI icocol	Inst	MAC Roofing	MAC Roofing
BMI icopal	ved	NRA Roofing	NRA Roofing
	Approved Installers	Roofing Technologies	Roofing Technologies
	⋖	Stoic Roofing	Stoic Roofing
	Approved Installers	Central Roofing	Aldworth Roofing Contracts
		Milestone Contracting	Central Roofing
ong ov		Span Roofing Contractors	Span Roofing Contractors
Laugity	ved	Stormforce Roofing	Stormforce Roofing
	opro	The Complete Roofing	The Complete Roofing
	⋖	Topek Southern	Topek Southern
	rs	D.F.R. Roofing	D.F.R. Roofing
	GARLAND*	Gable Projects	Gable Projects
GARLAND*		NRA Roofing	NRA Roofing
	Approved	Russell Trew	Russell Trew
since 1895	ppro	The Complete Roofing	The Complete Roofing
SINCE 1895	Ap	Total Roofing Solutions	Total Roofing Solutions

Cornwall & Isles of Scilly - K3	Devon - K4	ers	System Supplier
Central Roofing	Central Roofing	Approved Installers	
M&J Group	M&J Group	Ins	
MAC Roofing	MAC Roofing	/ed	
Premier Roofing Systems	Premier Roofing Systems	prov	alumasc
Rateavon	Rateavon	A	
Span Roofing Contractors	Span Roofing Contractors	-	
Central Roofing	Central Roofing	S	
Clegg & Shortman Asphalt Co.	Clegg & Shortman Asphalt Co.	talle	
D.F.R. Roofing	D.F.R. Roofing	Inst	BAUDER
Progressive Systems	Progressive Systems	Approved Installers	making roofs secure.
Single Ply Structures	Single Ply Structures	opro	
The Complete Roofing	Urban Roof	Ā	
Central Roofing	Central Roofing	Ń	
M&J Group	M&J Group	allei	
MAC Roofing	MAC Roofing	Inst	BMI icopal
NRA Roofing	NRA Roofing	ved	
Roofing Technologies	Roofing Technologies	Approved Installers	
Stoic Roofing	Stoic Roofing	ΑĀ	
Central Roofing	Central Roofing	ပ်	
Milestone Contracting	Milestone Contracting	allers	
Span Roofing Contractors	Span Roofing Contractors	Approved Install	One ou
Stormforce Roofing	Stormforce Roofing	ved	<b>LANGUEV</b>
The Complete Roofing	The Complete Roofing	ppro	
Topek Southern	Topek Southern	Α	
D.F.R. Roofing	D.F.R. Roofing	ပ်	
Gable Projects	Gable Projects	alle	
NRA Roofing	NRA Roofing	Inst	GARLAND*
Russell Trew	Russell Trew	ved	
The Complete Roofing	The Complete Roofing	Approved Installers	since 1895
Total Roofing Solutions	Total Roofing Solutions	Δ	STRUE 1695

# WS2 APPOINTED COMPANIES LIQUID FLAT ROOFING

System Supplier	ers	Gloucestershire, Wiltshire and Bristol/Bath - K1	Dorset & Somerset - K2
	Approved Installers	Central Roofing	Central Roofing
B		M&J Group	M&J Group
		MAC Roofing	MAC Roofing
alumasc	oro	Premier Roofing Systems	Premier Roofing Systems
	Apı	Rateavon	Rateavon
		Span Roofing Contractors	Span Roofing Contractors
	S	Central Roofing	Central Roofing
	Installers	J Randall Roofing Contractors	D.F.R. Roofing
BAUDER	Inst	Malone Roofing (Newbury)	Malone Roofing (Newbury)
making roofs secure.	ved	Nautilus Roofing & Exteriors	Pace Roofing (Solutions)
	Approved	Pace Roofing (Solutions)	Single Ply Structures
	Ā	Progressive Systems	Warner Contracting
	รั	Central Roofing	Central Roofing
	alle	M&J Group	M&J Group
PMI icocci	Inst	MAC Roofing	MAC Roofing
BMI icopal	ved	NRA Roofing	NRA Roofing
	Approved Installers	Roofing Technologies	Roofing Technologies
	Ā	Stoic Roofing	Stoic Roofing
	รั	Central Roofing	Central Roofing
	allers	Milestone Contracting	Milestone Contracting
analov	Approved Insta	Opus Waterproofing Solutions	Opus Waterproofing Solutions
<b>Langity</b>	ved	Span Roofing Contractors	Span Roofing Contractors
	opro	The Complete Roofing	The Complete Roofing
	₹	Topek Southern	Topek Southern
	allers	Central Roofing	Central Roofing
		J R Flat Roofing UK	J R Flat Roofing UK
<b>■</b> polyroof	Inst	KG GRP Roofing And Building	KG GRP Roofing And Building
advanced liquid roofing	Approved Installers	KSD Support Services	KSD Support Services
		Nautilus Roofing & Exteriors	Nautilus Roofing & Exteriors
		Williams Roofing Contractors	Williams Roofing Contractors

Cornwall & Isles of Scilly - K3	Devon - K4	ers	System Supplier
Central Roofing	Central Roofing	Approved Installers	
M&J Group	M&J Group	Ins	
MAC Roofing	MAC Roofing	ved	
Premier Roofing Systems	Premier Roofing Systems	prov	alumasc
Rateavon	Rateavon	Α	<i>y</i>
Span Roofing Contractors	Span Roofing Contractors		
Central Roofing	Central Roofing	S	
Clegg & Shortman Asphalt Co.	Clegg & Shortman Asphalt Co.	talle	
D.F.R. Roofing	D.F.R. Roofing	Inst	BAUDER
Progressive Systems	Progressive Systems	Approved Installers	making roofs secure.
Single Ply Structures	Single Ply Structures	opro	
The Complete Roofing	Urban Roof	Ā	
Central Roofing	Central Roofing	ဟု	
M&J Group	M&J Group	aller	
MAC Roofing	MAC Roofing	Inst	DMI icocol
NRA Roofing	NRA Roofing	ved	BMI icopal
Roofing Technologies	Roofing Technologies	Approved Installers	
Stoic Roofing	Stoic Roofing	Α	
Central Roofing	Central Roofing	ဟု	
Milestone Contracting	Milestone Contracting	allers	
Opus Waterproofing Solutions	Opus Waterproofing Solutions	Approved Install	Onot ou
Span Roofing Contractors	Span Roofing Contractors	ved	LAIITIEA
The Complete Roofing	The Complete Roofing	pro	
Topek Southern	Topek Southern	Α A	
Central Roofing	Central Roofing	Ŋ	
J R Flat Roofing UK	J R Flat Roofing UK	aller	
KG GRP Roofing And Building	KG GRP Roofing And Building	Inst	<b>■</b> polyroof
KSD Support Services	KSD Support Services	ved	advanced liquid roofing
Nautilus Roofing & Exteriors	Nautilus Roofing & Exteriors	Approved Installers	
Williams Roofing Contractors	Williams Roofing Contractors	A	

# WS3 APPOINTED COMPANIES PROFILED METAL ROOFING

System Supplier	Gloucestershire, Wiltshire and Bristol/Bath - K1	Dorset & Somerset - K2
	Central Roofing	Central Roofing
	M&J Group	M&J Group
	MAC Roofing	MAC Roofing
alumasc	Premier Roofing Systems	Premier Roofing Systems
alumasc alustallers	Rateavon	Rateavon
	Span Roofing Contractors	Span Roofing Contractors
BMI icopal	Central Roofing	Central Roofing
	M&J Group	M&J Group
	MAC Roofing	MAC Roofing
	NRA Roofing	NRA Roofing
	Roofing Technologies	Roofing Technologies
	Stoic Roofing	Stoic Roofing
v	Central Roofing	Central Roofing
Approved Installers	Everlast Waterproofing	Everlast Waterproofing
	Milestone Contracting	Milestone Contracting
	Opus Waterproofing Solutions	Opus Waterproofing Solutions
	Span Roofing Contractors	Span Roofing Contractors
	Stormforce Roofing	Stormforce Roofing

Cornwall & Isles of Scilly - K3	Devon - K4	ırs	System Supplier
Central Roofing	Central Roofing	Approved Installers	
M&J Group	M&J Group	lns.	
MAC Roofing	MAC Roofing	) ed	
Premier Roofing Systems	Premier Roofing Systems	Į o	alumasc
Rateavon	Rateavon	A P P	/ 0.10.11.0.50
Span Roofing Contractors	Span Roofing Contractors		
Central Roofing	Central Roofing	S	
M&J Group	M&J Group	alle	
MAC Roofing	MAC Roofing	Approved Installers	PMI icocol
NRA Roofing	NRA Roofing	ved	BMI icopal
Roofing Technologies	Roofing Technologies	opro	
Stoic Roofing	Stoic Roofing	Ā	
Central Roofing	Central Roofing	Ŋ	
Everlast Waterproofing	Everlast Waterproofing	aller	
Milestone Contracting	Milestone Contracting	Approved Installers	ongov
Opus Waterproofing Solutions	Opus Waterproofing Solutions	ved	Lallyity
Span Roofing Contractors	Span Roofing Contractors	opro	TM
Stormforce Roofing	Stormforce Roofing	Α̈́	



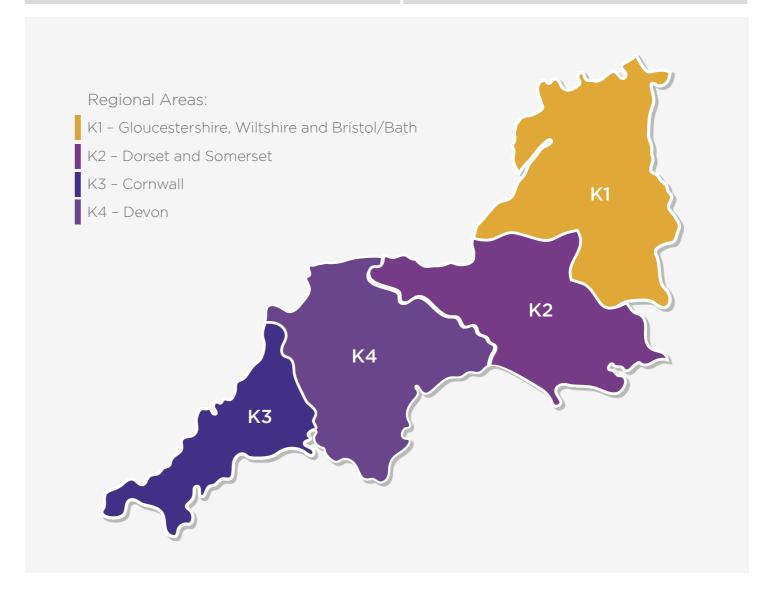
# WS4 APPOINTED COMPANIES PITCHED ROOFING

Gloucestershire, Wiltshire and Bristol/Bath - K1	Dorset & Somerset - K2
Abbeymill Homes	Abbeymill Homes
Everlast Waterproofing	Everlast Waterproofing
Hugh L S McConnell	Hugh L S McConnell
M&J Group	M&J Group
MAC Roofing	MAC Roofing
Maguire Bros	Roofing Technologies T/A RTL Group
Cornwall & Isles of Scilly - K3	Devon - K4
Cornwall & Isles of Scilly - K3  Abbeymill Homes	Devon - K4 Abbeymill Homes
Abbeymill Homes	Abbeymill Homes
Abbeymill Homes  Everlast Waterproofing	Abbeymill Homes  Everlast Waterproofing
Abbeymill Homes  Everlast Waterproofing  Hugh L S McConnell	Abbeymill Homes  Everlast Waterproofing  Hugh L S McConnell



# APPOINTED COMPANIES MIXED ROOFING SUPER LOT

Gloucestershire, Wiltshire and Bristol/Bath - K1	Dorset & Somerset - K2
Everlast Waterproofing	Everlast Waterproofing
M&J Group	M&J Group
MAC Roofing	MAC Roofing
	Roofing Technologies T/A RTL Group
Cornwall & Isles of Scilly - K3	Devon - K4
Cornwall & Isles of Scilly - K3  Everlast Waterproofing	Devon - K4  Everlast Waterproofing
Everlast Waterproofing	Everlast Waterproofing



# **EVALUATION** CRITERIA

A single stage open tender process was used. The following qualification criteria were used to assess the suitability of applicants.

#### Financial due Diligence

Applicants were assessed on their annual turnover for the last 3 years and checked via Credit Safe. The results of this check were assessed on a pass/fail basis.

The minimum annual turnover requirements for all lots within this Framework is £500,000, this being twice the anticipated average value of projects called off this Framework Agreement.

#### Accreditations and certifications

Applicants were required to provide evidence that they have in place the relevant **health and safety, environmental, equality and quality systems** listed below to be considered eligible for the Framework.

#### **Health and Safety**

The Applicant must hold a UKAS (or equivalent), accredited independent third party certificate of compliance in accordance with BS ISO 45001 (or equivalent) or have, within the last 12 months, successfully met the assessment requirements of a construction-related scheme in registered membership of the Safety Schemes in Procurement (SSIP) forum.

#### **Environmental Management**

UKAS (or equivalent) accredited independent third-party certificate of compliance with BS EN ISO 14001 (or equivalent) or a valid EMAS (or equivalent) certificate.

#### Compliance with Equality Act 2010

Applicants will be required to evidence through a number of confirmatory statements they are compliant with the Equality Act 2010 and have measures in place to promote equality and diversity within their organisation.

#### **Quality Management**

UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with BS EN ISO 9001 (or equivalent).

#### **Durability and Guarantee Requirements**

Applicants will be required to confirm they will offer the relevant durability requirements and guarantees for the products used.

#### Minimum Insurance Cover

Applicants are required to have the minimum levels of insurance to be considered throughout the duration of the framework and any corresponding call offs have expired.

> Employers (Compulsory) Liability Insurance	£5,000,000
> Public Liability Insurance	£2,000,000
> Professional Indemnity Insurance	£2,000,000
> Product Liability Insurance	£2,000,000



# **EVALUATION** CRITERIA



#### LHC Lifetime Values

In addition to providing our clients with competitively tendered Framework Agreements for building works, goods, and services SWPA is committed to delivering tangible social value and community benefits that meet local and regional needs. SWPA work with our clients and appointed companies to ensure that wherever possible projects delivered using our frameworks leave a social legacy.

SWPA has aligned its activities to create the LHC Lifetime Values, which uses the four key value categories as identified in the value toolkit by the Construction Innovation Hub (CIH). CIH has been established by Government to progress innovation in the construction sector.

During the life of the Framework SWPA will work with clients and appointed companies to promote, identify, implement, and monitor the impact of these value categories, which could be supported by social value and community benefit initiatives alongside the delivery of the works or service contracts in meeting local/regional needs.

# **Quality 70%**

Technical Capability Questions

Bidder's technical capability questions, split between technical ability, management, support and accreditations/quality management

Regional Capability

Split between supporting and meeting local regional needs and contributions to delivering local social value in accordance with LHC's 'Lifetime Values'

### Price 30%

Profit & Overhead and Preliminaries Scenario Pricing and Regional uplift 10% 20%



50%

20%



# CALL-OFF ADWARD OPTIONS

### Flat Roofing

There are three options available to the Client:

#### **Procedure A:**

Mini Competition between System Suppliers



**Procedure B:** Direct Selection of a System Supplier with further competition between Approved Installation Contractor



Procedure C: Direct
Selection of an Appointed
Company and Approved
Installation Contractor
without further competition

### **Traditional Pitched Roofing**

The framework allows the client the option of:

**Direct Award** without further competition, where all terms and conditions of the call-off project are within the terms and conditions of the framework



**Mini Competition,** where terms and conditions of the call-off may vary or be modified from the framework or at the choice of the Client.

### **Mixed Roofing Super Lot**

The only call-off option is **Mini Competition.** 

When calling off projects, clients can use any one of a range of standard forms of building contract including JCT/SBCC, NEC/NEC4, ACE, PPC, TPC, FAC1, or their own in-house agreement.

### Eligibility

SWPA is a not-for-profit organisation, governed by public law and a central purchasing body providing procurement services. Publicly funded organisations throughout the South West use SWPA frameworks to procure works, goods and services to construct, refurbish and maintain social housing, schools and public buildings. Details of those contracting authorities identified are listed at www.swpa.org.uk/who-we-work-with/

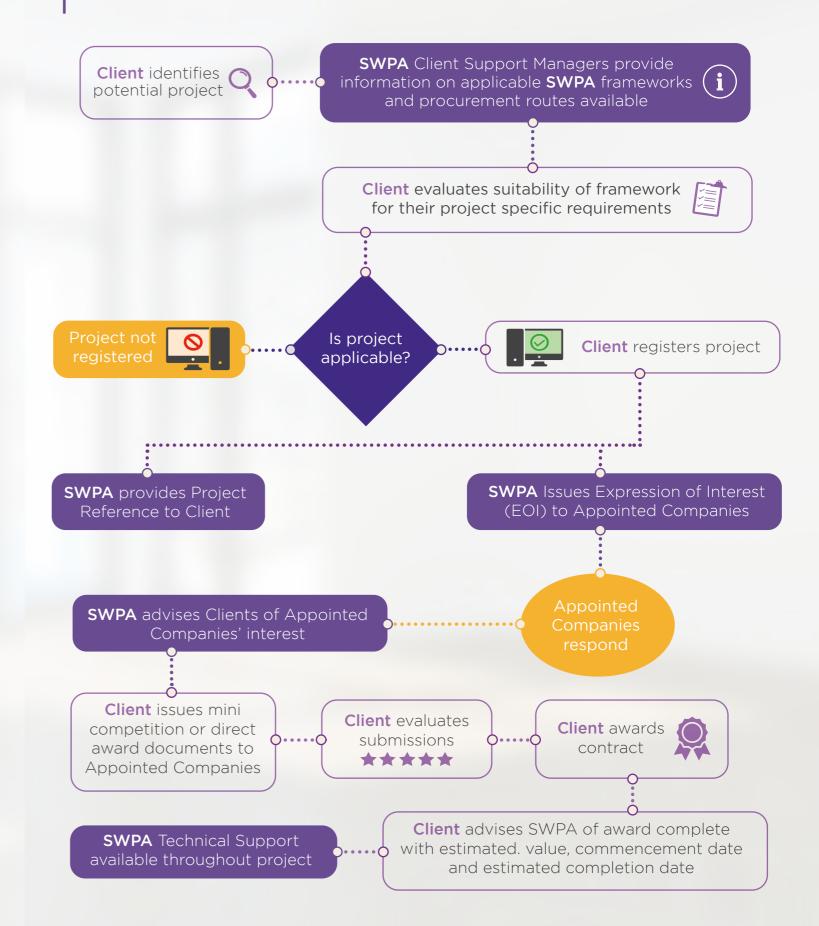
## Cost of Accessing the Framework

Although the framework is free to access for our public sector clients, companies appointed to SWPA frameworks are required to pay a small percentage ('the levy') of the total value of every invoice submitted to clients and to submit quotations to clients that are inclusive of the levy. As a not-for-profit organisation, SWPA returns surplus levy income to our clients to support social value initiatives in the local communities they serve.

#### **General Terms and Conditions**

LHC uses the FAC-1 standard form of contract to manage our frameworks. The LHC pro forma, which should be read in conjunction with the FAC-1 in published form, details the terms and conditions that govern the operation of the framework, including the procedures to call off projects under the framework. A free copy of the LHC proforma is available upon request. The FAC-1 in standard published form can be purchased at a negotiated rate from ACA, by emailing office@acarchitects.co.uk and quoting discount code reference: LHCFAC2516102017.

# THE PROCESS OF USING OUR FRAMEWORK







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South West Procurement Alliance

