

CONTENTS

- 03** A note from Clive Feeney
- 04** About LHC Procurement Group
- 06** Commitment to Social Value
- 07** Community Benefits through Procurement
- 08** Social Value Strategy
- 10** South West Procurement Alliance
- 11** Environmental News
- 12** Energy Efficiency, Decarbonisation and Retrofit
- 13** Component Solutions
- 14** Consultancy Services
- 15** Construction and Major Works
- 16** Compliance and Safety
- 17** Frameworks
- 18** The Process - How it Works
- 20** Frameworks Guide
- 21** A Commitment to Partnerships
- 22** Meet the SWPA Team

A note from our CEO Clive Feeney

At LHC Procurement Group (LHCPG) we are continually seeking ways to deliver on our mission of improving the lives and places of the communities in which we operate. It isn't just a statement, it is fundamental to our existence and is the cornerstone of every idea, action and decision we make as a business.

For almost 60 years we have been working to deliver technical excellence and social impact, and during that time we have grown to become the largest construction led framework provider to the public sector in Great Britain.

We offer a simple core service; to bring public sector buyers and suppliers together to build, refurbish and maintain social housing and public property more efficiently. We offer frameworks and Dynamic Purchasing Systems (DPS') that are free to use for local authorities, social landlords and other public bodies.

We are extremely proud to have recently achieved Gold Standard Verification via the Constructing Excellence Constructing the Gold Standard Verification Scheme having met 24 rigorous recommendations. We are one of only six frameworks' providers out of more than 2,000 to reach this standard and the only one to implement it nationwide across five regions.

As a not-for-profit organisation we are committed to ensuring that surplus from our projects is returned back to our local communities via the Community Benefit Fund and our charity partners. Our dedicated Social Value Strategy delivers on our commitment and defines our social value priorities.

It is vital for us to continually strive to understand the challenges and nuances of the sector and find new ways to support the market in an ever-changing space. Factors such as increased housing targets, new procurement legislation and continual pressure to reach Net Zero by 2050 have all affected the sector in recent times. However, we believe these challenges are opportunities for LHCPG to innovate and grow whilst continuing to deliver on our core principles. We will always remain committed to offering quality procurement solutions that deliver better and brighter outcomes for the people who live and work in the communities in which we operate.

Clive Feeney MIOd, MIOl
Group CEO



Our business

LHC Procurement Group operates across England, Scotland and Wales connecting construction companies, manufacturers, and service providers with the needs of our clients.

We bring buyers and suppliers together to build and maintain public property more efficiently and cost effectively to benefit local communities.

Surplus from the total value of all procurements undertaken are returned back to our clients for investment into community benefit schemes and distributed with our charity partners.

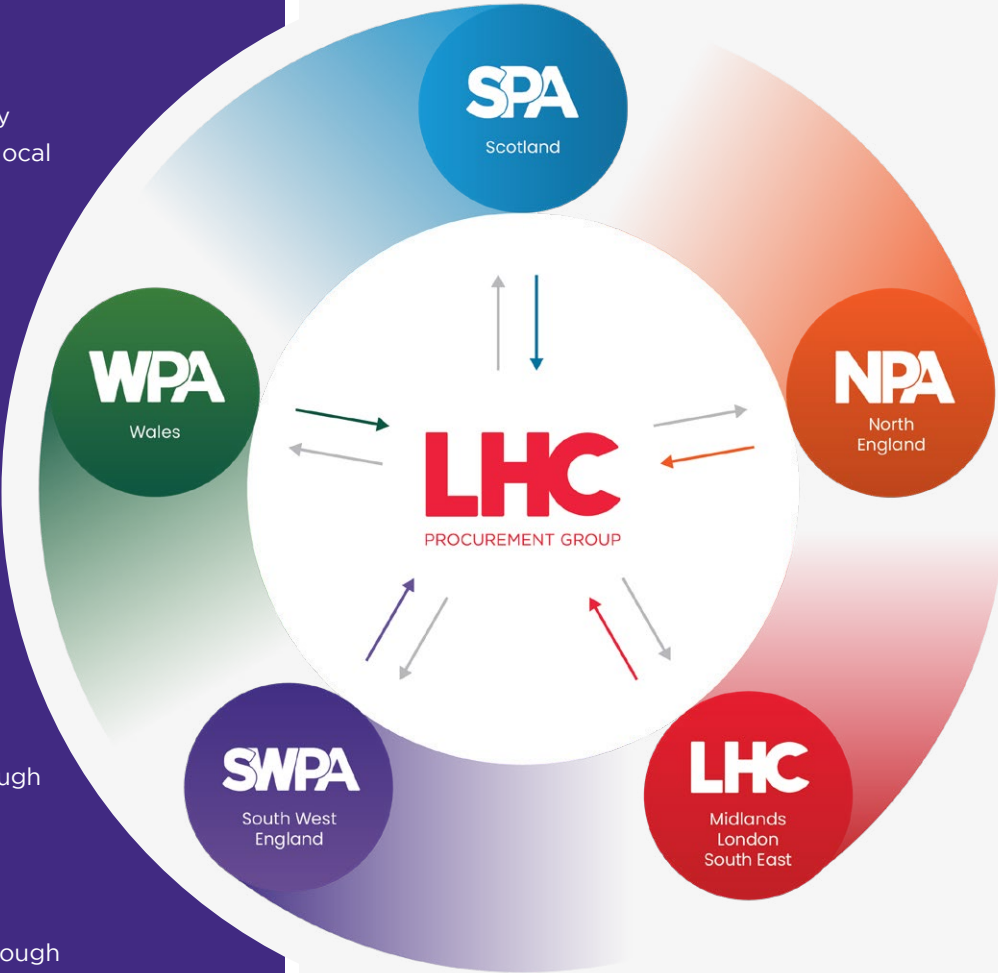
Our vision

Improving lives and places through quality procurement solutions.

Our mission

To improve lives and places through the impact of our products and services and the social value generated through our community benefit funding and activities.

Business Performance
2023-24



Our projects

379



Clients

285



Suppliers

1358



Projects

Our growth

£536m



Turnover

(Value of project products and services procured)

£1m



Rebates

and invested in community benefit schemes

Our people

64



Staff

61%

are female

86%



Collectively

were satisfied with LHCPG as an employer, achieving individual annual performance ratings on average of 42 out of 50.0.

LHCPG and its regional organisations, like SWPA, are not-for-profit providers of procurement and delivery solutions to all public sector organisations.

Surpluses are reinvested into the communities in which we operate to achieve improved social value outcomes in accordance with our primary goal –

We work together with our members, clients, suppliers, and communities to ensure social value is delivered in many ways:

01

To develop organisational policies to promote improved social, economic and environmental outcomes.

02

To look at the ways and means by which social value can be achieved on all projects delivered through our frameworks, bearing in mind that each project and context can be very different.

03

To define a standard set of outcomes on all projects to ensure that additional value is generated for the communities.

04

To identify priority areas for local community benefit programmes funded by our surpluses.

‘Working together to deliver better buildings, homes and communities.’

Our regional business units operate across England, Scotland and Wales connecting construction companies, manufacturers, and service providers with the needs of our clients. We bring buyers and suppliers together, to build and maintain public property more efficiently and cost effectively, and to benefit local communities.

Our activity is guided by our regional committees which are made up of Local Authorities and Housing Associations from each of the regional areas we operate in.

As a not-for-profit organisation, surplus generated by our activity is returned to communities via our Community Benefit Fund, managed in partnership with our delivery partners. Each year, around £1 million is being invested in community projects. Projects are assessed with regard to benefits achieved, monetary investment and the social impact they have on the wider communities.

Creating Community Impact

LHCPG, through our regional teams working in close partnership with our community and charity partners across the UK, manage our Community Benefit Funds to enable our partners to apply for funding to support charitable causes, activities, groups and projects which relate to the community benefit themes of:

- Social Mobility
- Individual Wellbeing
- Planet and Environment



Social Value is at the core of everything we do here at SWPA.

Being a non-profit organisation, we believe in giving our surplus back to our communities through our Community Benefit Fund. With a strong history of investing in the communities our partners serve, we are committing to strengthening our funding further and extending our impact through a targeted and transparent approach to delivering added social value.

Our mission is to improve lives and places through quality procurement solutions by maximising public benefit, re-investing surplus in communities, and through living our values.

Published in March 2024, our three-year Social Value Strategy, produced by LHCPG, defines our social value priorities and how we will work with our partners to deliver them.



Through partner and staff engagement we have identified three social value priority areas that, as a provider of construction frameworks in the public sector, LHCPG are well placed to support and deliver.

- 1. Individual Wellbeing
- 2. Planet & Environment
- 3. Social Mobility

Our social value priorities will be delivered through three key 'impact' areas. By leveraging the collective power of these three impact areas, we will deliver a meaningful and lasting impact for communities and the people who live within them.

- 1. Procurement with Added Value
- 2. Community Impact
- 3. Living our Values



Part of the LHCPG, the South West Procurement Alliance (SWPA) brand was launched in October 2019. The relationship between LHCPG and the local team gives SWPA the unique

position of having local knowledge and relationships, while also benefiting from additional resources and expertise from a national framework provider.

16

Frameworks



4

DPS'



58

Members



220+

Projects



To get more details on our products and services visit www.swpa.org.uk



The Scale of the Challenge

The exact scale of the task varies depending on who you ask, but we know it is huge. The social housing sector owns 4.4m properties in the UK, while – according to the Climate Change Committee – there are 1.9m non-domestic public buildings.

Pioneers in energy efficiency frameworks

Through LHCPG, SWPA has 30 years of experience in the energy efficiency sector, helping contracting authorities implement technical building measures and home improvement programmes.

At SWPA we are acutely aware of the impact of multiple pressures on social landlords, not least the need for a whole-house approach to decarbonisation and retrofit, the drive to adopt greater use of MMC in new build, and the overarching need to keep all residents safe and well.

Our energy efficiency frameworks provide contracting authorities with an easier route to procuring various new and emerging energy efficiency technologies and low-carbon retrofit services.

Implementing these efficiency measures is essential to help reduce fuel bills, improve asset value and performance, and deliver on our obligations to cut greenhouse gas emissions in line with the UK's ambitious environmental targets.

Supporting the retrofit and decarbonisation challenge

LHC Procurement Group's new Retrofit and Decarbonisation (N9) Framework provides a comprehensive and collaborative approach to tackling the significant challenge of decarbonising housing and public sector buildings.

Following extensive pre-tender engagement and collaboration with the sector, this framework is the successor to the Energy Efficiency Measures & Associated Works (N8) Framework.

This innovative new framework is designed to support local authorities, housing associations, education and other public sector organisations in delivering a range of energy efficiency and decarbonisation works, helping them with the challenge of achieving net zero and improving the EPC ratings of their stock.

As well as providing access to high-quality contractors and suppliers who are capable and experienced in the execution of extensive retrofit projects, the framework will support the sector with a range of flexible and future-proofed features designed to meet the needs of the market.

The Retrofit and Decarbonisation (N9) Framework will be available nationwide through our five business units: Midlands, London and South East (LHC); Northern Procurement Alliance (NPA); South West Procurement Alliance (SWPA); Welsh Procurement Alliance (WPA); and Scottish Procurement Alliance (SPA).

ENERGY EFFICIENCY, DECARBONISATION AND RETROFIT



Building Refurbishment and Modernisation

Our refurbishment and modernisation offering includes both Framework and Dynamic Purchasing System (DPS) options that give clients quality and flexible solutions to enable them to deliver important refurbishment, modernisation, and improvement works within and around their buildings to keep their assets well maintained.

The framework is split into a range of specific workstreams and multi-disciplinary options to provide flexibility to clients to engage with contractors most suited to the projects they have, as follows:

- Kitchens and bathrooms with associated repairs
- Landscaping and external works
- Electrical works
- Painting and decorating
- Multi-disciplinary works



Decarbonisation and Energy Efficiency Measures

The Retrofit and Decarbonisation Framework allows local authorities, social landlords and other public sector bodies to source specialist suppliers for the delivery of a wide range of retrofit, decarbonisation and energy efficiency works.

Split into a number of individual measures covering all elements of the building, this framework provides the client with specialists in:

- Energy Efficiency, Retrofit and Decarbonisation Consultancy
- Multi-Disciplinary Works
- Building Insulation
- Heating and Ventilation Systems
- Control and Management Systems
- Solar PV and Electrical

In addition, the framework provides access to main contractors who can deliver a whole house / fabric first approach, bringing together a range of retrofit works under a single project.



COMPONENT SOLUTIONS

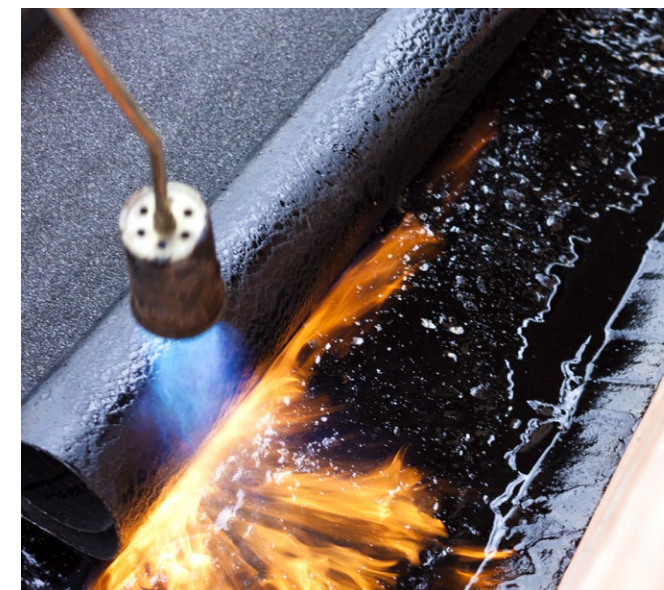


Roofing Systems

The Roofing Systems Framework provides procurement solutions for the design, supply, and installation of roofing systems and associated works in all types of public sector refurbishment and new build projects. The framework scope provides the following options:

- Traditional flat roofing systems
- Liquid flat roofing systems
- Profiled metal roofing systems
- Pitched roofing
- Mixed roofing projects comprising a combination of the above

All are suitable for new installations and the removal of existing and replacement of roof coverings.



Kitchens and Associated Products

The Kitchens Framework has been developed to provide an efficient, value for money procurement route for local authorities, social landlords and other public sector bodies to source specialist manufacturers for the design and supply of domestic and inclusive kitchens.



Windows and Doors

SWPA offers a portfolio of frameworks for the design, supply and installation of all types of windows and doors including:

- PVC-U windows and doors
- Composite doors
- Timber and composite fire doors
- Communal entrance doors
- Aluminium windows, doors and curtain walling
- Timber and aluminium-clad timber windows

The frameworks are suitable for the refurbishment of all low, medium and high rise housing schemes, schools and colleges, and all other public sector buildings.



CONSULTANCY SERVICES

→ Offsite Integration

A comprehensive solution to help the public sector understand project risks and manage integration of all aspects of the delivery of offsite solutions for housing, care homes and student, NHS and ‘Blue Light’ accommodation plus manage the delivery of non-residential projects.

↻ Combined Consultancy

These frameworks provide easy access to architects, project managers, employers agents, structural and civil engineers, quantity surveyors, clerks of works, health and safety advisors, EPC assessors and PAS 2035 & 2038 compliant specialists.

LHCPG’s consultancy solutions have been created to help public sector refurbishment and new build projects of all sizes access a comprehensive range of high-quality consultancy services.

Across multiple disciplines to the public sector who can deliver projects across a range of public buildings including:

- Publicly funded schools, universities, and colleges
- NHS healthcare building
- Fire, ambulance, and police stations
- Public buildings and associated works
- Residential properties (when part of a mixed-use development)
- Student accommodation
- Commercial to residential conversions
- Community buildings
- Public offices

🔍 Engineering Inspection Services

Developed in response to new forms of engineering inspection that are now required by law, LHCPG developed a comprehensive framework to provide public sector bodies access to companies that are registered and qualified to carry out inspections on a Great Britain-wide scale in accordance with insurance requirements.



CONSTRUCTION AND MAJOR WORKS

DOMESTIC

🏠 MMC New Homes Construction

The Modern Methods of Construction of New Homes Framework provides a market-leading MMC solution for clients wishing to deliver a wide range of domestic accommodation projects using an offsite solution. The framework provides a wide range of high quality manufacturers and contractors, providing both 2D panelised, volumetric systems and adaptive pod solutions.

The framework caters for a wide range of domestic accommodation including:

- Low rise residential housing
- Care and supported living
- Medium and high rise developments
- Refurbishment, extensions and adaptations

Clients have flexibility to deliver their MMC project via a choice of project delivery models, tailored to their specific requirements and priorities including supply only, supply and installation or the ability to appoint a main contractor to provide a full turnkey solution. In addition, clients can engage with specialist contractors to carry out standalone groundworks and site preparation projects.

⚙️ Dynamic Purchasing Systems

Working closely with clients in our South West regions, we have developed Dynamic Purchasing Systems (DPS’) to address local housing needs in these areas, such as the Low Carbon Offsite Housing Construction (LCH) DPS.

Developed in collaboration with local authorities and housing associations these open market and flexible solutions provide clients in these regional areas with access to a pool of contractors, who can deliver a range of solutions with workstreams and value bands established to ensure the list of potential contractors available are suitable for each project.

NON DOMESTIC

🏢 Public Buildings Construction and Infrastructure

The Public Buildings Construction and Infrastructure Framework is available to all local authorities and other public sector bodies providing a comprehensive route to market for the construction of new buildings, extensions and the refurbishment of public buildings and associated infrastructure works including educational, healthcare, blue light, offices, community and leisure facilities.

This solution provides clients with access to quality contractors with experience in carrying out new build only, refurbishment only and a combination of new build, extension, refurbishment, conversion and mixed use development as well as associated infrastructure works to suit the needs of their project.

🏗️ Modular Buildings

The Modular Buildings Framework provides clients with access to a wide range of high quality manufacturers and contractors providing MMC solutions for non-domestic buildings.

The framework covers the design, supply, and installation of new permanent non domestic modular buildings, as well as the ability to purchase refurbished modular buildings. In addition the framework provides clients with the ability to source temporary modular buildings on a short, medium or long term basis.

Both non domestic frameworks contain value bands to ensure the list of potential contractors available are suitable for the size and scale of each project.

COMPLIANCE AND SAFETY

Fire Safety

Our fire safety framework comprises a suite of specialist fire safety services for both existing domestic and non domestic buildings.

Our comprehensive fire safety offering available, includes a wide range of fire safety services:

- Fire safety consultancy
- Fire risk assessments and fire safety inspections
- Installation of passive and active fire protection
- Installation of fire suppression systems
- Active fire protection testing, servicing and maintenance
- Fires suppression systems servicing and maintenance
- Cladding remedials and replacement
- Waking watch services

Heating and Ventilation Services

This product provides specialist services to assist public sector clients in meeting their landlord responsibilities and the safe and efficient operation of their heating and ventilation systems.

- Gas heating systems inspection, servicing and Remedial (domestic)
- Gas heating systems inspection, servicing and Remedial (commercial)
- Ventilation systems inspection, servicing and Maintenance
- Hvac (air conditioning) servicing and maintenance

Electrical Services

This provides an efficient route to market for clients to ensure they are compliant with all necessary electrical safety regulations. These services are offered by a range of contractors across two lots:

- Fixed wire testing (EICR) and remedials
- Portable appliance testing

Legionella Control and Water Management

Providing clients access to specialist services for the testing, treatment, and management of legionella and other water borne pathogens within their buildings' water systems. Split across two lots:

- Water hygiene testing and consultancy
- Water system maintenance, remedials and associated services

Property Protection and Associated Services

Our framework provides access to specialist contractors offering a comprehensive solution for a wide range of property security and management service that reduce the time public sector properties stand vacant. Services include:

- Property security and protection (both vacant and In use)
- General property clearance and cleaning services
- Specialist cleaning and clearance services

Asbestos Services

This framework provides public sector organisations access to a range of expert contractors to enable them to assess, manage and remove the risk of asbestos within their properties and fulfil their duties, in line with regulatory requirements. Split into three lots:

- Asbestos consultancy
- Asbestos surveys and testing
- Asbestos removals and remedial

FRAMEWORKS

LIVE FRAMEWORKS

Construction and Major Works

- Low Carbon Offsite Housing Construction DPS
- Modern Methods of Construction New Homes
- Modular Buildings
- Public Buildings Construction and Infrastructure
- Refurbishment & Modernisation
- Whole House Refurbishment DPS
- Responsive Repair and Disrepair DPS

Consultancy

- Consultancy Services
- Energy Efficiency Consultancy Services
- Engineering Inspection Services
- Offsite Project Integrator

Energy Efficiency, Decarbonisation and Retrofit

- Retrofit & Decarbonisation Framework
- Energy Efficiency & Renewable Technology DPS

Compliance and Safety

- Asset Safety and Compliance
- Fire Safety

Component Solutions

- Kitchens and Associated Products
- Doorsets, Fire Doors and Communal Entrance Doors
- Roofing Systems and Associated Works
- Windows and Doors - Aluminium
- Windows & Doors - PVC-U & Timber

UPCOMING FRAMEWORKS

- Modular Buildings
- Public Buildings Construction & Infrastructure
- Roofing Systems and Associated Works - Manufacturers
- Roofing Systems and Associated Works - Contractors
- Windows & Doors - PVC-U & Timber



We deliver instant access to compliantly tendered and quality evaluated products, services and contractors.

Framework tender and award

Our technical specialists, working with our regional teams, carry out research into the products and services we identify as required by our public sector clients.

From this feasibility stage we draw up performance specifications and the tender documents.

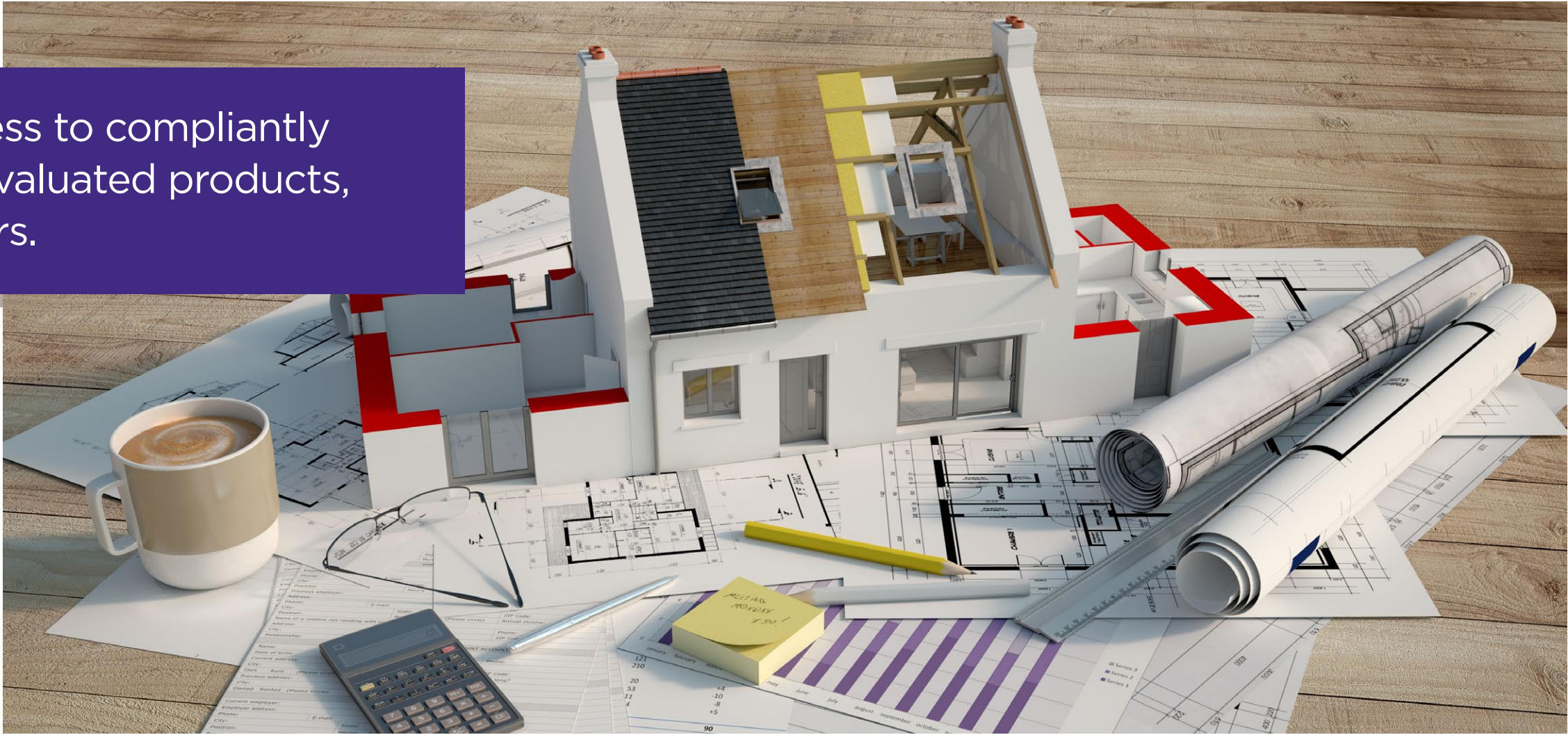
- All PINs, contract opportunity and award notices are published on Find a Tender, Sell2Wales and public contracts Scotland (PCS)

Companies have open access to the tender and offer documentation (ITT) and are asked to respond to assessment questions covering:

- Company standing
- Financial standing
- Employment practices
- Environmental awareness
- Sustainability and social value
- Capacity and geographical range
- Technical and service capability
- Quality systems management capability
- Testing and certification
- Experience of supply to the public sector
- Specifications for products and services
- Pricing

A detailed evaluation report is prepared which shows the following for each tenderer:

- Weighted score under each heading
- Value for money index



The Appointed Companies

Within each lot and/or region, companies are appointed based on their scores and ranking.

Our aim is to give our clients a choice of approved framework suppliers to work with.

Numbers vary per framework, in line with anticipated demand and subject to the number of qualifying suppliers that can adhere to our strict criteria.

- All suppliers are notified of the results and the unsuccessful tenderers can choose to have a debrief to help improve future offers

Awarding ‘call-off’ contracts

When members and clients are ready to choose a framework supplier for an individual project, they should start the process by talking to our team. We can help with specifications prior to the start of a call-off procedure and encourage dialogue with framework suppliers. Then we will coordinate either:

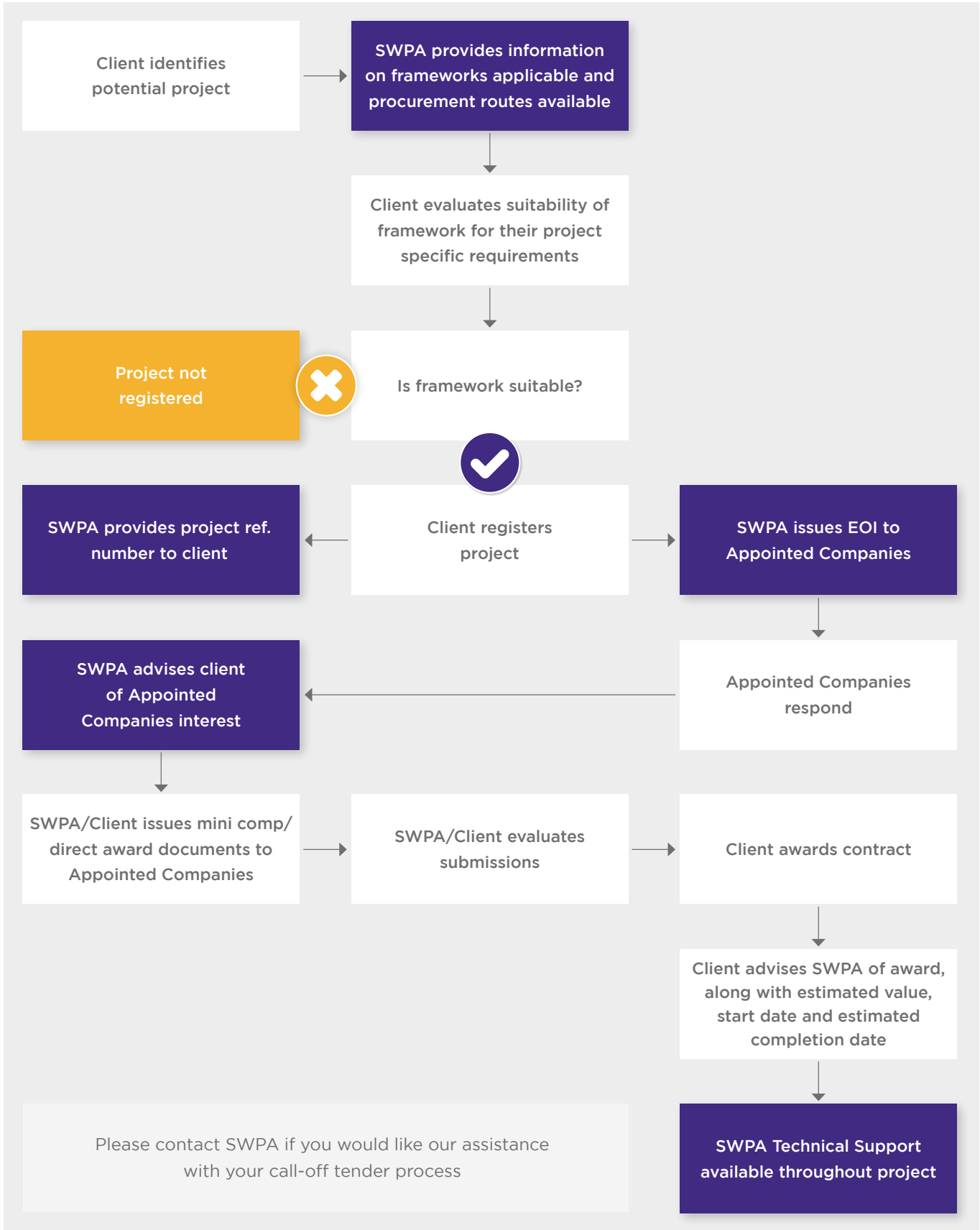
- A mini competition involving the eligible appointed companies which have declared an interest in the project, or
- A direct award made to a single company, with justifiable reasoning, without reopening competition. (We can provide the relevant framework evaluation report to assist with this decision).

Project and programme support

We provide support and technical assistance throughout the duration of a project or programme of works as required to ensure:

- High quality standards are maintained
- Expected service levels are achieved
- Project timescales are met
- Client and customer satisfaction is delivered

We actively pursue feedback on our projects in order to monitor the outcomes and strive to continually improve everything we do. We will be happy to meet you during the life of a project and after project completion to discuss how we, as well as the framework suppliers, could improve the level of performance.



Our frameworks can be used by local authorities, social landlords and other public sector bodies to procure works, products and services.

These include:

- UK Unitary authorities
- Registered social landlords
- Education authorities
- Publicly funded schools
- Universities
- Colleges
- Further education establishments
- NHS
- Emergency services
- Central Government departments and their agencies as listed

All contract notices are issued by LHCPG on behalf of our regional brands.



Designed with our partners and clients in mind, our frameworks provide a number of benefits.

FLEXIBILITY



- Addressing local, financial, quality and sustainability objectives
- Providing options on technical specifications

TIME SAVING



- LHCPG partners will save many hours every year by using our frameworks
- Our partners gain back valuable time to focus on enhancing community outcomes

COMMUNITY FUNDING



- Associate Partners will receive community funding allocations tied directly to the projects delivered via our frameworks.

COMPLIANCE



- Access to pre-qualified trades with the right qualifications, experience and financial standing to deliver your project

QUALITY AND VALUE



- Only suppliers who offer quality and value are pre-qualified

MEET THE SWPA TEAM



Penny Searson
Regional Manager

penny.searson@swpa.org.uk
07818 045 869



Heather Rowland
Regional Procurement Manager

heather.rowland@swpa.org.uk
07947 326 604



Kaye Wills
Technical Support Manager

kaye.wills@swpa.org.uk
07507 973 318



Rosie Bates
Client Support Manager

rosie.bates@swpa.org.uk
07721 209 106



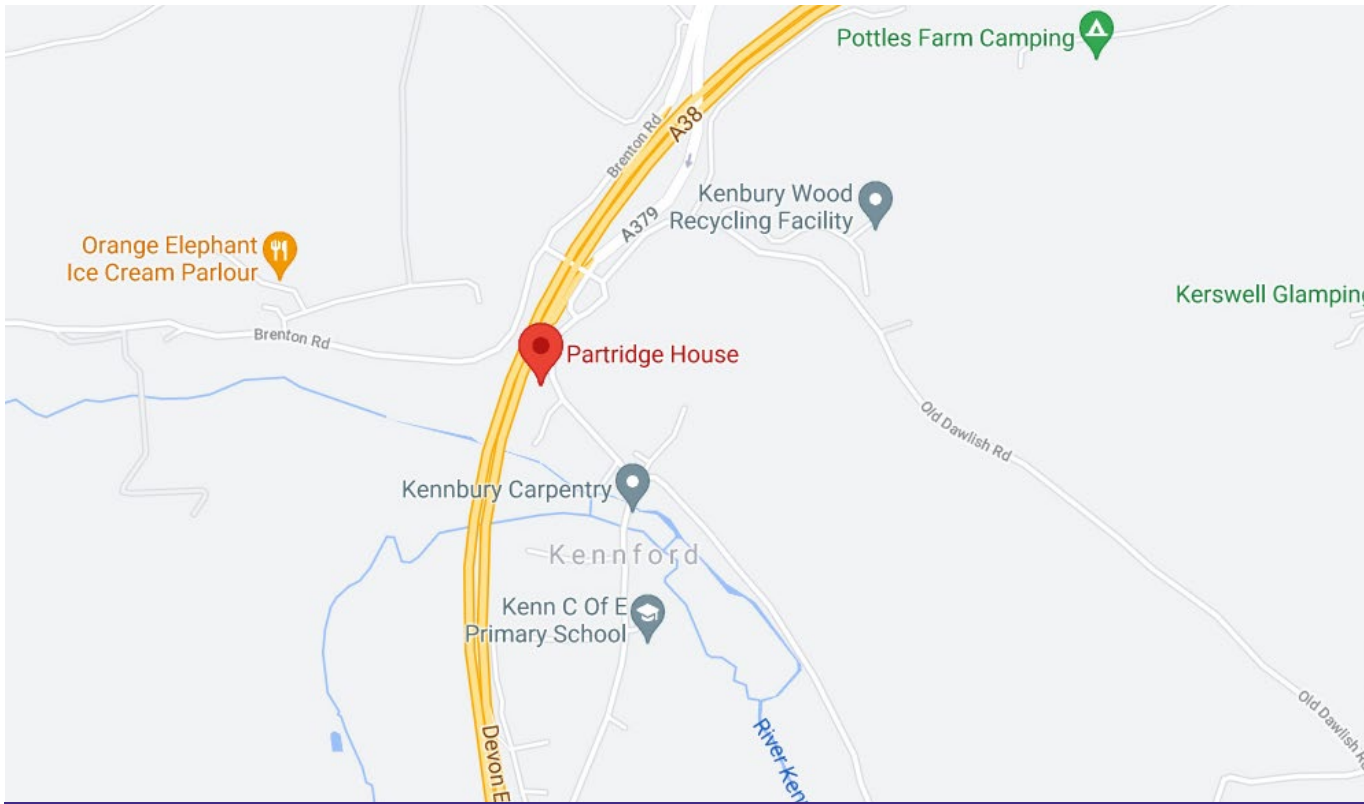
Dominika Dawn
Business Coordinator

dominika.dawn@swpa.org.uk
07960 098 587



Poppy Stockport
Marketing Communications Officer

poppy.stockport@swpa.org.uk
07535 474 116



SWPA South West Procurement Alliance | Partridge House | Kennford | Exeter | EX6 7TW



Get in touch for further information






LHC Procurement Group

4th Floor | 2 Vine Street | Uxbridge | UB8 1QE

 01895 274 800
 www.lhcprocure.org.uk
 info@lhcprocure.org.uk
 @LHCprocurement
 LHC

SWPA South West Procurement Alliance

Partridge House | Kennford | Exeter | EX6 7TW

 01392 574 100
 www.swpa.org.uk
 info@swpa.org.uk
 SWPAProcure
 South West Procurement Alliance (SWPA)